



Agenda Date: 6/29/23
Agenda Item: 8C

STATE OF NEW JERSEY
Board of Public Utilities
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Trenton, New Jersey 08625-0350
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CLEAN ENERGY

IN THE MATTER OF THE COMPREHENSIVE ENERGY)
EFFICIENCY AND RENEWABLE ENERGY RESOURCE) ORDER
ANALYSIS FOR FISCAL YEAR 2024 CLEAN ENERGY)
PROGRAM) DOCKET NO. QO23040235

Parties of Record:

Brian O. Lipman, Esq., Director, New Jersey Division of Rate Counsel
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Dominick DiRocco, Esq., Elizabethtown Gas Company and South Jersey Gas Company
Tori Giesler, Esq., Jersey Central Power & Light Company
Andrew K. Dembia, Esq., New Jersey Natural Gas Company
Matthew M. Weissman, Esq., Public Service Electric and Gas Company
Margaret Comes, Esq., Rockland Electric Company
Michael Ambrosio, TRC Energy Services

BY THE BOARD:¹

This Order memorializes action taken by the New Jersey Board of Public Utilities (“Board” or “BPU”) at its June 29, 2023 public meeting at which the Board considered and determined the funding for the New Jersey’s Clean Energy Program (“NJCEP”) for Fiscal Year (“FY”) 2024 (“FY24”).²

BACKGROUND & PROCEDURAL HISTORY

On February 9, 1999, the Electric Discount and Energy Competition Act (“EDECA” or “Act”), N.J.S.A. 48:3-49 et seq., was signed into law, creating the Societal Benefits Charge (“SBC”) to fund programs for the advancement of energy efficiency (“EE”) and renewable energy (“RE”) in New Jersey. The Act also provided for the Board to initiate proceedings and undertake a comprehensive resource analysis (“CRA”) of EE and RE programs in New Jersey every four (4) years. The CRA would then be used to determine the appropriate level of funding over the next four (4) years for the EE and Class I RE programs, which are part of what is now known as the NJCEP. Accordingly, in 1999, the Board initiated its first CRA proceeding, and in 2001, it issued

¹ Commissioner Marian Abdou abstained from voting on this matter.

² The funding levels approved in this Order are subject to State appropriations law.

an order setting funding levels, the programs to be funded, and the budgets for those programs, for the years 2001 through 2003. Since then, the Board has issued numerous Orders setting the funding levels, related programs, and program budgets for the years 2004 – FY 2023 (“FY23”).³

On May 12, 2023 via the BPU listserv and the NJCEP website, the Board provided notice of a June 2, 2023 public hearing. On May 22, 2023, the Board released the draft CRA Straw Proposal and related programs and budget for FY24. The covering emails and website postings requested comments by June 12, 2023 on these documents. In addition, by email dated June 6, 2022, the New Jersey Department of Environmental Protection (“NJDEP”) confirmed that: a) the Board consulted with the NJDEP regarding the CRA Straw Proposal, including, without limit, the Proposed FY23 Funding Level set forth therein, as defined below; and b) the NJDEP agreed with the Proposed FY23 Funding Level.

CRA STRAW PROPOSAL

The following summarizes the key components of the CRA Straw Proposal.

Funding Levels

The CRA Straw Proposal’s funding levels include the funding estimated to meet the needs of the NJCEP and the efforts of Board Staff (“Staff”) efforts to advance the initiatives required by L. 2018, c. 17, codified at N.J.S.A. 48:3-87.8 et al. (“Clean Energy Act” or “CEA”). For FY24, Staff recommends that the Board set an SBC funding level of \$344,665,000, which is the same funding level approved by the Board since FY 2015. When combined with other sources of funds, it results in total FY24 funding of \$660,108,841 (collectively, “Proposed FY24 Funding Level”).³ Staff estimates that the Proposed FY24 Funding Level will be sufficient to maintain a full portfolio of programs. The table below provides more details regarding the FY24 Funding Level.

Proposed FY24 Funding Levels*		
CEP Budget Category	FY24 New SBC Funding	Total FY24 Funding
Total NJCEP + State Initiatives	344,665,000	660,108,841
State Energy Initiatives	71,200,000	71,200,000
Total NJCEP	273,465,000	588,908,841
Energy Efficiency Programs	140,926,128	296,222,053
Res Low-Income (Comfort Partners)	56,978,000	56,978,000
C&I EE Programs	40,123,730	83,217,851
New Construction Programs	40,204,398	60,571,612
Energy Efficiency Transition	20,000	14,588,263

³ In the early years, the budgets and programs were based on calendar years, but in 2012, the Board made a determination to begin basing the budgets and programs on fiscal years to align with the overall State budget cycle. In 2012, the Board ceased issuing the CRA on a four-year cycle and began to issue a CRA annually.

³ Other sources of funding can include interest earnings, carryforward funds, and revenue from application fees.

State Facilities Initiative	3,600,000	61,597,550
Acoustical Testing Pilot	0	3,281,880
LED Streetlights Replacement	0	15,986,898
Distributed Energy Resources	7,517,135	20,180,161
CHP - FC	7,017,135	17,992,661
Microgrids	500,000	2,187,500
RE Programs	12,538,670	23,895,254
Offshore Wind	9,050,000	20,406,584
Solar Registration	3,488,670	3,488,670
EDA Programs	16,000,000	37,912,044
Clean Energy Manufacturing Fund	0	17,228
NJ Wind	10,000,000	25,400,942
R&D Energy Tech Hub	6,000,000	12,493,874
Planning and Administration	24,983,066	68,093,398
BPU Program Administration	5,585,000	5,585,000
Marketing	4,242,519	12,262,234
CEP Website	1,000,000	1,500,000
Program Evaluation/Analysis	8,825,547	42,354,552
Outreach and Education	5,200,000	6,224,889
Memberships	130,000	166,723
BPU Initiatives	71,500,000	142,605,931
Community Energy Plan Grants	3,000,000	5,574,034
Energy Storage	2,000,000	24,000,000
Heat Island Pilot	0	2,500,000
Electric Vehicle Programs	66,500,000	84,200,000
Energy Bill Assistance	0	21,831,897
Workforce Development	0	4,500,000

SBC Collection Schedule

Staff utilized the utilities' revenue and sales projections to develop the proposed monthly utility payments, resulting in the table below. Staff recommends that the Board use these assumptions for allocating the funding to utilities in FY24. The table below sets out the proposed monthly payments to the Clean Energy Trust Fund due from each utility. This fund accounts for revenues collected from the SBC on monthly utility bills. Funds generated from this charge are used to support clean energy initiatives.

FY24 Utility Payments

Monthly Utility Funding Levels

FY24	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
PS-Electric	\$13,306,421.01	\$13,557,327.68	\$12,327,536.85	\$9,885,436.47	\$9,293,451.52	\$10,901,489.67	\$11,814,297.51	\$11,112,528.54	\$10,482,093.58	\$9,641,583.01	\$9,537,597.09	\$11,094,572.90	\$132,954,335.83
JCP&L	\$6,679,893.85	\$7,112,632.13	\$6,380,146.60	\$5,000,646.87	\$4,692,354.51	\$5,176,761.84	\$5,623,366.09	\$5,453,967.95	\$5,131,723.62	\$4,776,269.43	\$4,536,709.31	\$5,274,468.44	\$65,838,540.64
ACE	\$3,034,809.18	\$3,271,765.15	\$2,887,020.91	\$2,367,792.09	\$2,119,635.52	\$2,278,731.46	\$2,399,976.96	\$2,312,907.25	\$2,213,500.56	\$1,854,912.44	\$1,896,259.41	\$2,370,311.13	\$29,007,422.06
RECO	\$527,666.30	\$529,145.06	\$489,272.39	\$391,052.61	\$346,834.81	\$385,495.42	\$431,840.22	\$376,308.84	\$366,656.35	\$350,980.75	\$333,573.18	\$414,439.40	\$4,943,265.33
NJN	\$504,717.77	\$492,378.24	\$499,216.75	\$795,829.61	\$1,646,054.21	\$2,689,327.13	\$3,398,060.03	\$2,826,635.38	\$2,252,527.54	\$1,188,136.95	\$673,583.59	\$511,806.53	\$17,478,273.73
SJG	\$474,600.96	\$433,367.48	\$482,844.25	\$521,434.86	\$905,189.81	\$1,533,520.65	\$2,246,441.69	\$2,112,706.52	\$1,936,801.87	\$1,274,743.85	\$731,894.61	\$541,420.77	\$13,194,967.32
PS-Gas	\$1,835,298.97	\$1,654,991.74	\$1,830,238.74	\$2,522,373.12	\$5,509,757.12	\$9,309,376.70	\$12,058,235.50	\$11,833,240.31	\$9,838,553.31	\$6,363,641.61	\$3,440,502.43	\$2,490,293.83	\$68,686,503.38
ETG	\$478,133.97	\$462,584.50	\$472,493.00	\$527,897.18	\$923,280.50	\$1,579,399.51	\$1,929,949.34	\$1,973,777.26	\$1,637,427.98	\$1,260,659.88	\$771,881.63	\$544,206.96	\$12,561,691.71
Total	\$26,841,342.01	\$27,514,191.98	\$25,368,769.49	\$22,012,462.81	\$25,436,558.00	\$33,854,102.38	\$39,902,167.34	\$38,001,672.05	\$33,859,284.81	\$26,710,927.92	\$21,922,001.25	\$23,241,519.95	\$344,665,000.00

Rate Impacts

The Proposed FY24 Funding Level represents a continuation of the current funding level, and its approval will therefore have no incremental impact on rates.

SUMMARY OF COMMENTS FROM PUBLIC STAKEHOLDERS

Written and oral comments regarding the Proposed Clean Energy Programs and Budget for FY24 ("FY24 Compliance Filings and Budgets") were submitted by ChargEVC, Dandelion Energy, EAM Associates, Energy Efficiency Alliance of New Jersey ("EEA-NJ"), Environmental Defense Fund ("EDF"), Fuel Cell Energy, Hyundai Motor America ("Hyundai"), Isles Inc., Joanne Pannone, MaGrann Associates, Michael Winka, Natural Resources Defense Council ("NRDC"), New Jersey Apartment Association ("NJAA"), New Jersey Coalition of Automotive Retailers ("NJCAR"), New Jersey Division of Rate Counsel ("Rate Counsel"), New Jersey Electric Vehicle Association ("NJEVA"), New Jersey Future ("NJF"), New Jersey Natural Gas Company ("NJNG"), Northeast Chapter of the Combined Heat and Power Alliance ("The NE Chapter"), Public Service Electric and Gas Company ("PSE&G"), ReVireo, Robert Erickson, Shivaram, Sierra Club New Jersey Chapter ("Sierra Club"), SWTCH Energy, and Tesla.

Below is a summary of the testimony and comments, as well as Staff's responses to them. Staff reiterates that they are conducting a series of meetings and other outreach for soliciting input on the broad features of the programs that will enable the State to meet the clean energy goals set

forth in the CEA and the 2019 Energy Master Plan (“EMP”).⁴ In other words, the current proceeding is not the most appropriate vehicle for considering input on certain program features, and Staff will continue to seek such input in other forums.

Staff notes that the process and schedule for commenting on the CRA Straw Proposal and on the associated draft FY24 Compliance Filings and Budgets were very similar and that both proposals are being presented to the Board on the same Agenda. Because some comments do not readily lend themselves to being classified as being about one proposal versus the other, Staff strongly encourages readers interested in either proceeding to read the comments and responses regarding both proposals.

General Comments

Comment: Rate Counsel argued that the CRA should be based on a multi-year funding proposal rather than budgeting one (1) year at a time. Rate Counsel also indicated that the CRA needs to provide greater details on historic expenditures and an analysis of the resources available to meet clean energy goals, including the extent to which proposed expenditures will contribute to those goals.

Rate Counsel also commented that the Cost-Benefit Analysis (“CBA”) at Appendix E in the TRC Compliance Filing lacks the supporting documentation that would enable stakeholders to meaningfully review the analysis.

Response: While Staff will consider longer term budgeting in the future as has been discussed in the EE proceeding, at this time, Staff respectfully disagrees. As noted in the commenter’s remarks, the Board determined that the CRA and NJCEP budget should be adjusted in 2012 to better align with the State’s annual budget. Also, this annual approach to developing the CRA and NJCEP budget allows for greater stakeholder input and Staff to better assess changes that impact program needs. Further, the details the commenter requests regarding expenditures and available resources are provided each FY during the true-up budget process. The budgets that the Board approves at the beginning of each FY are based on estimated expenditures and commitments.

Staff also disagrees that documentation to support the analysis is lacking. The CBA includes a discussion and the results of the application of all six (6) tests of cost-effectiveness generally recognized in New Jersey (including the New Jersey Cost Test). In addition, the level of detail and support is consistent with N.J.S.A. 48:3-60, the Board’s Orders implementing that statute and identifying the requirements for Compliance Filings [e.g., In re Order Establishing 2009 – 2012 Funding Level, Docket No. EO07030203 (September 30, 2008), at p.58], and the level of detail and support historically contained in Board-approved Compliance Filings.

Comment: Rate Counsel alleged that the proposed budget allocations for FY24 do not provide sufficient detail on the plans for spending the allocated funds, noting that there is no specific information on the number of customers expected to participate and alleging that significant funds have been allocated to programs without the level of detail the commenter would like to see.

Response: The NJCEP is a dynamic program, with changes made to existing programs and

⁴ New Jersey Board of Public Utilities, 2019 New Jersey Energy Master Plan: Pathway to 2050, available at https://nj.gov/bpu/pdf/publicnotice/NJBPU_EMP.pdf.

new components introduced from year to year. It is not always possible or desirable for the Board to await development of a fully fleshed out program plan before exploring new avenues for meeting the State's ambitious clean energy goals.

Comment: Rate Counsel commented that the Division of Clean Energy ("DCE") has not considered using all available sources of federal funding from the recent Infrastructure and Jobs Act ("IJA") and Inflation Reduction Act ("IRA"), to offset ratepayer expenses in areas for which the IJA provides funding, such as EE, workforce development, and electric vehicles ("EVs"). Stating that Staff proposed to continue collecting the same amount of money from ratepayers despite transitioning many EE programs back to utilities, Rate Counsel commented that the budget allocations appeared geared toward meeting a spending goal rather than basing spending on an analysis of the resources needed to meet specific goals.

Response: Staff, with assistance from TRC, continue to look for ways to maximize the use of all sources of funding, including recent money made available under the IJA and IRA. Specifically, Staff have leveraged funding through the State Energy Program ("SEP") to expand the reach of NJCEP programs to benefit Non-Investor Owned Utility Customers in areas such as EE, EVs, and LED Streetlights.⁵ Staff disagrees that the budget allocations are geared toward meeting a spending goal; rather, the spending goal springs from the clean energy goals that have been established by the executive and legislative branches of the State's government.

Comment: Rate Counsel noted that they need additional time to review the budget documents.

Response: Staff notes that additional time for comment review was provided this year based on previous feedback from stakeholders. Staff will continue to look for ways to provide ample time for stakeholders to review.

Comment: Robert Erickson commented that the FY24 Budget neglects to focus on the goals of eliminating carbon dioxide and greenhouse gas ("GHG") emissions and fails to provide adequate reporting on how the funding is associated with any emission reductions. Also, the commenter indicated he would like to see how the programs funded through the NJCEP achieve the goals outlined in the EMP and recent Executive Orders.

Response: Staff thanks the commenter for his input but respectfully disagrees. The DCE Compliance Filing provides a thorough explanation of how each funded program ties directly to one of the seven strategies outlined in the EMP. Additionally, the DCE quarterly reports, posted on the DCE website, provide a technical breakdown of the annual emission reductions associated with many of the key program areas. DCE also continues to work closely both with TRC and with its sister agencies to develop programs that best align with the State's overall emissions reduction and clean energy goals.

Comment: EEA-NJ stated that the BPU and other relevant State Agencies should coordinate their approach across all of NJCEP's programs, especially in the areas of electrification, the future of natural gas, and developing a 2024 EMP, so that they fully reflect Executive Order Nos. 315, 316, and 317. In the commenter's opinion, the current EMP goals promoting electrification and net-zero carbon new construction are underdeveloped and limited in scope. The commenter believes that the forthcoming federal funding, BPU decarbonization strategy, and New

⁵ In re the United States Department of Energy – State Energy Program – Bipartisan Infrastructure Law – July 1, 2022 – June, 30, 2027, Docket No. QO22100660, Order dated December 7, 2022.

Construction Program (“NCP”) could help remedy this shortcoming and rapidly accelerate transition and deployment. Further, EEA-NJ believes that the BPU should apportion a part of the awarded SEP funds for the electrification of delivered fuels homes. Similarly, the commenter stated that other programs, including the Home Energy Performance Based, Whole-House Rebate (“HOMES”) and High Efficiency Electric Home Rebate Act (“HEERA”) programs, should simultaneously aid delivered fuels customers and provide incentives for building shell efficiency improvements, allowing a comprehensive approach that will dramatically reduce both on-site energy use and emissions.

Response: As BPU reevaluates and revises the EMP, BPU will account for all current State directives and authorities. BPU will continue to rely on recent Executive Order Nos. 315, 316, and 317 to guide Staff in program development and their collaboration with its sister agencies. Staff also recognizes the importance of providing electrification opportunities to delivered fuels customers and notes that the BPU is proposing to prioritize these customers as part of building decarbonization start-up programs offered by the utility companies. Staff is also exploring whether more SEP funding could be dedicated to support increasing building efficiency, which could include electrification, for customers of non-regulated electric utility companies (including delivered fuels customers). Additionally, Staff plans to leverage the HOMES and HEERA programs by braiding the new federal funding into existing incentive programs.

Comment: EEA-NJ commented the IRA’s HOMES Program should be leveraged to accelerate energy efficiency improvements in New Jersey and meet the electrification goals of Executive Order No. 316. The commenter believes that these programs are noticeably absent from the provided program descriptions, although the commenter asserts that New Jersey is currently eligible for approximately \$4.5 million in administrative funding to start them up.

Response: Staff plans to leverage the HOMES and HEERA programs by braiding the new federal funding into existing incentive programs.

Comment: Michael Winka commented on the successes and many benefits the NJCEP has provided over the last 25 years. He also noted that the CRA should include not just SBC funded programs but all EE and RE programs managed by DCE. The commenter would also like to see the CRA identify how the programs funded through the NJCEP go towards achieving the goals of the EMP. Lastly, the commenter believes that other sources of funding, including the IJJA and IRA, are sufficient to effectively incentivize some programs areas within the budget, such as grid supply solar, so that the funding currently given to those programs could be reallocated to other areas within the NJCEP budget.

Response: Staff thanks the commenter for his remarks and appreciates his support for the accomplishments of the NJCEP. Staff believes that including only SBC-funded programs in the CRA provides more clarity to how these funds are being used and is consistent across all the other accompanying budget documents. Additionally, Staff notes that the funding for grid scale solar is to support the program administrator and not to pay incentives. Staff, along with the program administrator, has begun evaluating the efficacy of the Competitive Solar Incentive (CSI) Program so that adjustments can be made as needed.

Budgets

Comment: Rate Counsel and EEA-NJ expressed their concerns with the \$71.2 million funding being allocated from the State Energy Initiatives budget line to the FY24 State budget and indicated that the funds should only be used to support the achievement of the State’s clean

energy goals.

Response: Staff appreciates the comments submitted by commenters regarding funding allocations and the State Energy Initiatives budget line. However, as noted by EEA-NJ, this amount is set through the State budget, and there has been a reduction in the need for this non-recurring revenue over the past five (5) FYs. The \$71.2 million in FY24 will continue to be used primarily to support NJ Transit energy-related initiatives and the costs of State departments purchases of products in compliance with L. 2020, c. 117 (C.13:1E-99.126 et seq.), which prohibited the provision or sale of certain single-use carryout bags, plastic straws, and polystyrene foam food service products.

Comment: Michael Winka recommended modifying the methodology for collecting the SBC from ratepayers such that the SBC collection would be based on the percentage of greenhouse gas emissions avoided or saved in the electric and natural gas sectors rather than on energy usage. The commenter argued that this methodology would align the SBC collection and the NJCEP with the goals of the EMP.

Response: Staff appreciates this comment and agrees with the need to align the NJCEP and clean energy programs overseen by the BPU with the EMP and greenhouse gas emission reduction goals to the greatest extent possible and feasible. For example, the Board adopted a New Jersey Cost Test (which quantifies costs and benefits of energy efficiency programs) for the second three-year cycle ("Triennium 2," which will occur from 2024 - 2027) of State- and Utility-run EE programs that includes new values for avoided emissions impacts for each ton of NO_x and SO₂ avoided, in addition to the current values for avoided emissions impacts for each ton of CO₂ avoided. In addition, given New Jersey's mid- and long-term goals for building electrification, clean energy, and emissions reductions for 2030, 2035, and 2050, Staff has issued a straw proposal on Utility-run building decarbonization start-up programs for Triennium 2 whose key performance metric would be CO₂ emissions reductions, in addition to energy reductions, with a specific focus on achieving Executive Order No. 316 goals through Triennium 2 and Triennium 3 (2027 - 2030).

Energy Efficiency Programs

Comment: Rate Counsel commented that the program descriptions in the compliance filings, especially for the DCE programs, are insufficiently detailed. Rate Counsel pointed to, for example, the lack of specificity as to the measures to be installed, the cost or savings related to those measures, and any other data to support the proposed programs.

Response: Staff respectfully disagrees. For example, TRC's Appendix G contains an extensive, detailed list of measures and their associated incentives. The level of detail and support in the subject Compliance Filings is consistent with N.J.S.A. 48:3-60, the Board's Orders implementing that statute and identifying the requirements for compliance filings [e.g., In re Order Establishing 2009 – 2012 Funding Level, Docket No. EO07030203 (September 30, 2008), at p.58], and the level of detail and support historically contained in Board-approved compliance filings.

Comment: Rate Counsel commented that the TRC Compliance Filing: a) fails to explain how funds are distributed between the Large Energy Users ("LEUP") and the LEUP Decarbonization Pilot ("Decarb Pilot"); and b) is unclear as to whether the Direct Install ("DI") budget line is for implementation of the Commercial and Industrial ("C&I") Buildings Programs or instead is for an additional subprogram. Rate Counsel also asked for a more thorough description of programs described in the compliance filings but not identified in the budget table.

Response: Because the Decarb Pilot is simply a component of LEUP, it does not have a separate Board-approved budget, consistent with historic practice. As explained in the Introduction to TRC's Compliance Filing, the \$1,567,654 DI budget line is to pay applications received during prior FYs in accordance with the program rules in place during the applicable fiscal year(s) to the projects in the pipeline when the program was closed to new applications. Staff believes that the FY24 Budget provides an appropriate level of detail for the programs identified in the compliance filings.

Comment: PSE&G commented that the proposed new Decarb Pilot could duplicate and undermine the existing Engineered Solutions Program ("ESP") currently being administered by the state's utilities, particularly as to the university sector. The commenter believes it would be preferable to leverage the Engineered Solutions program to work towards this goal.

Response: PSE&G made similar comments regarding the proposed FY23 True-up Budget and related TRC Compliance Filing, and Staff carefully considered those comments while designing the Decarb Pilot. Staff believes any negative impact on ESP will be relatively minor, and it submits that the overall benefit of the Decarb Pilot outweighs any such negative impact.

Comment: Michael Winka commented that this pilot should include an incentive for colleges and universities to replace their fossil-fueled combined heat and power ("CHP") systems with ground source heat pumps ("GSHPs").

Response: Although the pilot does not include a specific prescriptive incentive for such a replacement, the pilot is designed to more generally encourage such replacements, as well as other GHG reduction projects.

Comment: NRDC, Michael Winka, Robert Erickson and others pointed to Executive Order Nos. 315, 316, and 317 and other State documents as indicating the State's commitment to the rapid and aggressive decarbonization and electrification of the construction sector, which commitment the commenters argued could be achieved only by ceasing to support any fossil-fueled ("FF") measures (including through CHP-FC) and instead substantially increasing support for heat pumps, electric water heating, electric stoves, and other electric equipment. The commenters opined that this increase in support for electric equipment should take the form of, among other things, basing incentives upon the amount of GHG emissions reduced and incentivizing only Zero Energy or Zero Energy Ready Homes ("ZERH"). On the other hand, NJNG and others in the natural gas industry argued that the market is continuously developing more energy-efficient natural gas equipment and appliances and that customers should be given the option to choose the fuel and equipment they prefer, especially when, as now, natural gas is less expensive than many other energy sources.

Response: Staff has carefully considered, among other things, the referenced Executive Orders and Governor Murphy's February 15, 2023 announcement regarding the State's initiatives to combat climate change. Staff agrees with the commenters that the State's decarbonization and electrification goals are best met by developing incentives that will lead to a rapid transition to all-electric homes, particularly in new construction. Staff is currently working on revisions to the NCP in response to stakeholder engagement and will welcome further comments and feedback on that proposal.

Comment: Referencing a Staff comment at a June 2, 2023 stakeholder meeting that applications are no longer being accepted for "Legacy" NC programs and that funding for "Legacy" NC

programs is limited to commitments made in prior fiscal years, Rate Counsel stated that most of the \$60,000,000 NC budget must be for a new NCP that is not yet fully developed or approved. Rate Counsel suggests that this funding be used instead to reduce rates.

Response: With respect to comments made at the referenced stakeholder meeting, Staff believes it stated, and at any rate intended to state, only that certain already closed programs, such as the DI Program, are no longer accepting applications and are being funded only to pay commitments made in prior FYs. However, it is not accurate to state that new applications are no longer being accepted in the "Legacy" NC Programs and that funding for them is limited to commitments made in prior FYs. Instead, those Legacy programs, which are identified as such in the Introduction to the TRC Compliance Filing, are and will remain open to new applications until those Legacy programs are closed pursuant to an as-yet unannounced transition period. Further, until the new NCP and the related transition plan are presented to and approved by the Board, it is not possible to determine the allocation of NC funding between the expiring Legacy NC Programs and the new NCP. Any such allocation would not be very useful, since in either case the funds are to be used to incentivize EE in new construction. Finally, Staff respectfully submits that it is more consistent with the State's policies for the Board to use the funds for EE.

Comment: Dandelion Energy supports the budget for the EE NC Programs, in part because that funding can support the purchase and installation of EE GSHPs to help meet the State's ambitious electrification goals, including those set forth in Executive Order No. 316. It also commented that NJCEP incentives for GSHPs should be available regardless of a given customer's existing heating fuel (e.g., should not be limited only to those customers currently using electric heating).

Response: Staff agrees that NC programs should incentivize the purchase and installation of efficient GSHPs, along with other EE heating, ventilation, and air conditioning ("HVAC") equipment, as part of reducing GHG emissions and meeting the State's electrification goals. Staff also agrees that incentives for GSHPs should be available regardless of a given customer's existing heating fuel and notes that all the existing NJCEP programs, including LEUP, are structured accordingly. Staff also notes that GSHPs currently present a greater challenge to designers and installers and can be quite expensive. Dandelion's comments will be considered in the continuing development of the NCP.

Comment: Dandelion Energy commented that GSHPs be included in the revised NC program with a prescriptive "per-ton" rebate as an Advance Measure Bonus as a way to address the "split incentive" between builders who benefit from the lower installation cost of less efficient heating equipment and buyers who benefit from the efficiencies of a heat pump.

Response: Staff will consider this comment in its continuing development of the new NCP and encourages Dandelion Energy to formally re-submit the comment if, and when, the new NCP is formally proposed.

Comment: Rate Counsel commented that they supported the use of existing funding for the Acoustical Testing Pilot Program and look forward to seeing the efficacy of the program in terms of the energy, water, and cost savings.

Response: Staff thanks Rate Counsel for their remarks.

Comment: Rate Counsel commented that they would like to see more details for how the \$16 million in carryforward funding will be used to support the LED Streetlights Replacement Program, noting that it is unclear whether the requested funding is appropriate without knowing more about

how it will be spent. Specifically, Rate Counsel indicated that it would like to see how the program is implemented in terms of the number of streetlights that will be replaced or the savings and benefits expected to be achieved. Rate Counsel expressed their support for the overall goals of this program but expressed concern regarding the potential for stranded costs for existing streetlights that have not reached the end of their useful lives.

Response: Staff appreciates the commenter's interest in this program and looks forward to continuing to engage with stakeholders on the details of this program following the release of the Straw Proposal. Staff thanks the commenter for their overall support for this program and agrees with them on the potential benefits it can provide to New Jersey communities.

Comment: Rate Counsel questioned the need for the \$14.5 million budgeted in the EE Transition line, especially since only \$20,000 has been allocated to TRC for covering remaining appeals for programs that have transitioned to the utilities. The commenter suggested that TRC is in the best position to determine the remaining costs associated with the transition and that if TRC's total program budget is \$20,000 the need for the \$14.5 million is questionable. Rate Counsel recommended that the funds be returned to ratepayers or alternatively that the Board consider transferring a portion of these funds to the Whole House Pilot to address health and safety for low-income communities in Trenton.

Response: Staff continues to work closely with TRC to identify ongoing EE transition needs and allocate funding accordingly. Staff has budgeted conservatively to cover any remaining costs that may still arise as part of the EE transition. Staff expects this budget line to decrease further in future budgets and that funds will be reallocated to other programs as that occurs and as needed.

Comment: Robert Erickson argued that BPU should establish an aggressive building electrification roadmap by the end of 2023 as part of the FY24 budget, including line items to provide training for building designers, developers, and HVAC contractors in cold climate heat pump technology and installation for both new and retrofit buildings.

Response: Staff notes that the Clean Buildings Working Group, a collaboration between the Governor's Office of Climate Action and the Green Economy and the BPU, is currently bringing together a cross-sector collaborative of stakeholders and experts in industry, government, building science, organized labor, environmental justice, and workforce development to guide the State's strategic roadmap to clean buildings, which will include recommendations for policy, legislative, workforce, and funding strategies, and lay out the State's path to achieving 2030 building decarbonization targets as well as the State's GHG reduction goals.

Comment: Robert Erickson called for the BPU to establish stronger incentives for electrification, especially for cold climate heat pumps and building weatherization, and included specific suggestions for retrofits and new construction, including among others a \$5,000 incentive for each residential retrofit for cold climate heat pump installation, as well as additional incentives for required electric panel work.

Response: Staff does not disagree with Robert Erickson's call for higher incentives for cold climate heat pumps. As part of the framework for the next cycle of EE programs, the utilities will propose incentive ranges for specific measures, including cold climate heat pumps, as common elements for core programs. Also, Staff has provided a separate straw proposal that would require the public electric utility companies to offer building decarbonization start-up programs, which would include electrification incentives, as part of their portfolios of EE programs. Staff looks forward to continuing to engage with Robert Erickson on specific cold climate heat pump

incentives proposed by the utility companies.

Comment: Overall, Robert Erickson expressed concern over what he saw as BPU's apparent lack of urgency and concern in reducing GHG emissions since the EMP, citing a lack of significant building electrification and heat pump objectives, roadmap, and strong incentives in the FY23 and FY24 budgets. More specifically, Robert Erickson criticized the BPU for making identical statements in both FY23 and FY24 to the effect that the BPU is assessing the cost-effectiveness of heat pump adoption in various scenarios and discussing an expansion of rebates and incentives to support this transition.

Response: As noted above, Staff has provided a separate straw proposal that would require the public electric utility companies to offer building decarbonization start-up programs as part of their portfolios of EE programs. As proposed by Staff, these programs would target space and water heating in the residential and multifamily sectors, focusing on switching from delivered fuels to electric heat pumps and making buildings electrification-ready while prioritizing participation by low- and moderate-income ("LMI") and multifamily customers who are not eligible for Comfort Partners. The programs could also target the commercial sector. Staff encourages Mr. Erickson to comment on the building decarbonization start-up programs straw proposal.

Comment: EAM Associates, MaGrann Associates, and ReVireo in their joint comments stated that, in order to avoid a disruption to the market, they and the residential housing construction industry need a transition period regarding the identified new energy codes (i.e., IECC 2021 / ASHRAE 90.1-2019), which transition period would consist of the 90 days following the availability and testing of modifications required to program modeling tools. The commenters proposed amended language that would base the more stringent requirement on permit date and require notice to affected contractors.

Response: Staff agrees in principle and proposes to provide for a 90-day transition period for projects to which the new energy codes are applicable, which period would begin from the date TRC releases the modeling resource to be used to model such projects. The details of the transition would be provided to stakeholders and the public through means other than the present TRC Compliance Filing.

Comment: Rate Counsel commented that they would like to see more information regarding savings and cost-effectiveness of the projects funded through the State Facilities Initiative Program.

Response: The State of New Jersey has implemented changes to its procurement process since the energy transition in 2021. All request for proposals for State facility projects are available through the State's procurement portal, NJStart, and include language that vendors must design to high efficiency standards and complete project reporting. Program reporting procedures have been developed to track the energy savings post-construction. Many of these projects have experienced supply chain impacts and take a minimum of two years for implementation. The energy savings will also be included in the reports TRC produces for NJCEP reporting of energy savings attributed.

Comment: Robert Erickson called for the BPU to establish specific goals for the installation of cold climate heat pumps in FY24 and subsequent annual budgets, given Executive Order No. 316's targets for 400,000 residential units to be electrified by 2030 and consistent with the 2019 EMP strategy 4.1 to start the transition for new construction to be net-zero carbon. In particular, Robert Erickson argued that no fossil fuel consuming equipment should be approved for any new

residential construction incentives and that Comfort Partners should replace failed or failing heating and/or cooling systems with cold climate heat pump systems. Robert Erickson further commented on the Division of Property Management and Construction (“DPMC”) projects, stating that all future projects should be designed to maximize the use of cold climate heat pumps, while eliminating the support for fossil fuel equipment. He explained that DPMC should work with BPU to redesign all projects not yet installed to use cold climate heat pumps.

Response: Staff believes that Robert Erickson’s comments will be more appropriately addressed in BPU’s forthcoming revised NC proposal and encourages him to submit them in that proceeding. Staff also looks forward to future discussion about Comfort Partners’ building decarbonization pilot program, as noted in the Comfort Partners section. In regard to his comment on DPMC projects, BPU State Energy Services works with DPMC to collaborate on many projects; however, BPU does not currently control design standards for DPMC projects. BPU does require for State Facility Initiative Designated Projects that high efficiency equipment be part of the design scope and a consideration of the project plan.

Comment: Rate Counsel stated their support of the Comfort Partners Program budget and stressed the importance of this Program in promoting safety and affordability for vulnerable customers.

Response: Staff appreciates the commenter’s support.

Comment: Noting that the DCE compliance filing states only that the program may offer incentives and identify clean heat alternatives, Rate Counsel commented that they would like to see more details for the Heat Island Pilot Program and how DCE expects to spend the \$2.5 million budgeted in FY24.

Response: As the commenter indicated in their remarks, DCE’s Office of Clean Energy Equity anticipates working closely with the NJDEP to further develop the specific program requirements for this pilot and looks forward to engaging with the commenter during that proceeding.

Comment: Dandelion Energy commented that the Comfort Partners Program should include electrification measures in its offerings and promote the deployment of heat pumps, including geothermal. The commenter believes that it is important for LMI customers to have access to geothermal heat pumps as an HVAC option due to the significant energy usage and cost savings associated with geothermal heat pumps. Dandelion Energy suggests that New Jersey can leverage the heat pump rebates from the IRA to further reduce the cost of heat pumps.

Response: Comfort Partners is currently developing a building decarbonization pilot program that would expand electrification measures in its offerings. Staff will work with Comfort Partners to evaluate geothermal heat pumps as an HVAC option, including as part of the State’s implementation plan for electrification rebates under the IRA.

Comment: EEA-NJ expressed support for Comfort Partners to continue efforts to reduce barriers to entry for participation, such as permitting customers residing in low-income census tracts to participate by attesting to their income rather than providing income verification documentation. EEA-NJ also recommended that utilities with overlapping service territories coordinate budgets and services for Comfort Partners, noting that much coordination will be required for the second EE triennium in relation to federal funding, other State programs, and Executive Order No. 316. Finally, EEA-NJ recommended continued coordination between the utilities and the BPU to ensure pairing of State and utility programs and incorporating federal rebates.

Response: Staff appreciates EEA-NJ's support for the ongoing coordination between the utilities and the BPU to pair State and utility programs, including Comfort Partners, as well as for future coordination to pair State and utility programs and incorporate federal rebates.

Comment: Mr. Erickson noted language in a BPU document that states that "Customers who heat with fuel oil where WAP cannot reasonably provide critical services, such as repairing or replacing oil fired heating systems, may be considered for conversion to natural gas by Comfort Partners." Mr. Erickson argued that Comfort Partners should not convert low-income oil customers to gas, asserting that doing so would lock them into high future costs for decades to come.

Response: Staff understands the concern and notes that Comfort Partners is currently developing a building decarbonization pilot program that would expand electrification measures in its offerings, which could include prioritizing converting delivered fuels customers to electricity. Staff is supporting discussion with Comfort Partners and the Weatherization Assistance Program on this topic.

Comment: NJNG expressed support for the proposed Comfort Partners Program budget and the efforts to streamline administration and make participation easier for customers through efforts like the self-certification process. NJNG also encouraged the electrification and decarbonization pilot program to ensure that annual operating costs are not being increased for these customers.

Response: Staff appreciates the support for the Comfort Partners Program budget and administration initiatives. Staff intends to continue to ensure that Comfort Partners participants incur the lowest practicable energy costs and looks forward to working with NJNG and the other utilities on Comfort Partners' electrification and decarbonization pilot program to ensure that the pilot program offers multiple benefits to low-income participants.

Comment: Michael Winka argued that the Comfort Partners Program needs to be managed as a holistic clean energy program, or an "Existing Homes – Zero Energy Homes program," rather than simply an EE program. Mr. Winka asserted that it should serve as a single point of entry for all the clean energy programs offered by the NJCEP, including highly efficient building upgrades, building electrification with heat pump equipment and induction stoves, EVs and charging, on-site solar, on-site battery storage, community solar, and smart building controls with grid-interactive efficient buildings technologies. Mr. Winka further argued that, managed only as an EE program, Comfort Partners loses opportunities to reduce environmental and economic market barriers for low-income communities, reduce energy usage and cost, and transform the energy market sector. Furthermore, Mr. Winka claimed that the utilities cannot solely manage the program as a holistic clean energy program as they are unable to respond to changes in New Jersey clean energy policies or fully implement State clean energy policies. At a minimum, Mr. Winka said, the BPU should jointly manage the program in a manner that advances a holistic clean energy approach.

Response: Staff appreciates the commenter's continued advocacy for the State, especially BPU, to advance more holistic clean energy approaches in its programs. Staff notes that the Whole House Pilot Program is currently in an early development stage in Trenton in establishing processes with Comfort Partners and local partner organizations to address health and safety barriers and implement EE for low-income program participants, while also pursuing electrification and exploring community solar for a subset of those participants. This pilot is one of BPU's most recent efforts to incorporate multiple clean energy strategies through a single program. Staff looks forward to learning from the Whole House Pilot Program and applying lessons learned to continue to identify ways to design other more holistic programs.

Distributed Energy Resources

Fuel Cells and CHP

Comment: Fuel Cell Energy and the NE Chapter commented in support of Staff's proposals regarding CHP and Microgrids, stating that CHP is efficient, reduces the cost of energy for all ratepayers, provides significant emissions reductions (including GHG emissions reductions) as compared to other sources of energy, and contributes to the resiliency of the electric grid.

Response: Staff appreciates the commenters' support and, without necessarily agreeing with the entirety of each of their statements, agrees that CHP can play an important role in meeting the state's EE and other energy goals.

Comment: Rate Counsel commented that to support the State's GHG emissions reduction goals, the Board should eliminate incentives for fossil fuel CHP-FCs and, because the CHP-FC market is sufficiently mature, should eliminate all CHP-FC incentives.

Response: Staff will continue to consider Rate Counsel's recommendations regarding elimination for fossil fuel CHP-FCs as Staff develop plans for future programs. Staff respectfully submits that its own experience with the relatively small number of CHP-FC participants in NJCEP indicate that the CHP-FC market is not yet sufficiently mature to thrive without government incentives.

Comment: Fuel Cell Energy commented that it supports Staff's proposed budgets, especially as to CHP-FC. Fuel Cell Energy also suggested separately budgeting funds for CHP versus FC because, it says, each technology provides distinct benefits and requires unique considerations.

Response: Staff appreciates the support. As to separating the budgets for the two (2) technologies, Staff respectfully submits that its present budgeting provides the Board and the public with the appropriate level of detail while also providing sufficient flexibility in implementing the program.

Comment: Rate Counsel commented that the Board should adopt siting requirements for CHP-FCs to ensure they are not sited in Overburdened Communities ("OBCs").

Response: Given the relatively small number of CHP-FCs being installed and, in most cases, their relatively small size, Staff respectfully submits that the siting requirements imposed by NJDEP, zoning laws, and other laws are sufficient to protect the OBCs vis-a-vis CHP-FCs.

Comment: Rate Counsel commented that the Board should revise upwards the CHP-FC Program's efficiency requirement for FCs from 40% to the same 60% required for CHPs.

Response: Several years ago, the Board determined that many FCs could not achieve an efficiency much greater than 40% but that the other benefits of the FCs, such as emission reductions and resiliency, made it appropriate to incentivize the FCs in the limited manner provided in the current TRC Compliance Filing. At present, Staff sees no reason to question or disturb that determination.

Microgrids

Comment: Rate Counsel noted that none of the FY23 budgeted funds for microgrids have been expended. Rate Counsel expressed concerns about whether the funding allocated to microgrids would yield any tangible benefits for ratepayers, given the July 2021 report commissioned by the Board and concluding that there are several “serious” legal and technical obstacles to the development of town center microgrids. The commenter also expressed concern about the potential for microgrids to create new emissions sources and other adverse impacts such as visual and noise pollution, especially in communities that are already burdened with disproportionate levels of pollution and other environmental harms. Rate Counsel suggested that if the Board pursues further evaluation of the Microgrid Program, such evaluation should include a thorough assessment of the potential adverse impact of microgrids, with a special focus on OBCs.

Response: Staff acknowledges that the balance of funds allocated to the Town Center Distributed Energy Resources (“TCDER”) Phase II program were not expended in FY23. However, Staff did receive completed designs from three (3) of the awardees, and Staff is evaluating those designs. Staff recognizes that there are potential adverse effects from microgrids in addition to significant benefits, including resilience for critical facilities. Benefits and adverse effects were addressed as part of the TCDER Phase II program. Any potential expansion of the Microgrid Program will continue to address adverse impacts and benefits.

Renewable Energy Programs

Renewable Natural Gas and Green Hydrogen

Comment: EDF commented upon the proposal to fund a study of the potential use of renewable natural gas and/or green hydrogen as a way to reduce GHG emissions. Although biomethane and hydrogen may play a role in New Jersey’s energy system decarbonization efforts, the commenter cautioned that the Board should carefully assess the potential and limitations of each fuel, particularly with relation to the impact on OBCs. The commenter stated that not all biomethane is carbon neutral and that to be beneficial, the fuel must result in a net reduction in methane emissions; that is, biomethane production and use must not result in new or excess methane emissions relative to current waste management practices. With respect to hydrogen, the commenter believes that it has great potential to aid decarbonization efforts in “hard to abate” sectors such as steel and cement manufacture. However, EDF added that its calculations suggest that replacing fossil fuels with green hydrogen for home heating and road transportation takes 3-7 times more energy than direct electrification. The commenter also stated that to ensure hydrogen is truly “green,” the BPU and other relevant New Jersey state agencies must implement a rigorous lifecycle emissions accounting framework with a wide system boundary.

Response: Staff appreciates the commenter’s views on the advantages and disadvantages of biomethane and hydrogen as ways to reduce GHG emissions and contribute to clean energy initiatives. Staff will consider the comments when conducting the proposed study.

Solar Registration Program

Comment: Rate Counsel commented that the proposed materials failed to adequately support the \$80,000 increase in the budget for the Solar Registration Program.

Response: Staff respectfully submits that the Solar Registration Program’s \$80,000 budget increase is relatively minuscule and appropriate; it is attributable to the high volume of registrations, the complexity of some of them, the work required to manage the transitions from

the Solar Renewable Energy Credit Registration Program to the Transition Incentive Program and from the Transition Incentive Program to the Successor Solar Incentive Program, and inflation.

Comment: Michael Winka commented that the Solar Programs, the Energy Storage Program, and the distributed energy resources (“DER”) Program should be merged into one single program to more holistically support building electrification and renewable energy.

Response: Staff appreciates this comment and strives to work across programs to ensure that the structure of the DCE is effective and efficient and allows the desired degree of holistic support while continuing to allow technology-specific programming where appropriate. Staff will remain open to considering opportunities to integrate programs.

Offshore Wind

Comment: Michael Winka indicated that the Board’s work with the Rutgers Center for Ocean Observation Leadership (“RUCOOL”) started in in 2003 and was formalized in 2008, which is contrary to the DCE compliance filing, which indicates that the work started in 2017.

Response: Staff thanks the commenter for recognizing that the relationship between the Board and RUCOOL began prior to 2017. The compliance filing is referencing the most recent work completed by RUCOOL specific to the development and implementation of their Weather Research and Forecasting, but Staff acknowledges that some of the development of the model began prior to 2017.

Comment: Rate Counsel indicates that the proposed Offshore Wind (“OSW”) budget does not appear unreasonable on its face but believes that DCE should be directed to provide the basis for the budgeted amounts, descriptions of the specific activities to be funded in the OSW budgets, the basis for the amount allocated to each activity, and any related memorandum of understanding (“MOU”) to provide more transparency. Rate Counsel commented that the amount of information provided should be based on the development stage of the activity being funded.

Response: Staff appreciates Rate Counsel’s comments. The budgeted amounts are based on previous expenditures for similar initiatives and Staff’s experience and knowledge of the effort needed for each initiative. Staff believes that the descriptions of activities to be funded are clear and notes that further detail will be provided to the Board, Rate Counsel, and the public when Board approval to expend the funds is sought, at which time applicable MOUs will also be provided.

EDA Programs

Comment: Rate Counsel raised concerns regarding the use of ratepayer funds to support programs that are administered by the Economic Development Authority (“EDA”) and feels that without more detail it is not clear whether the contributions to EDA programs are within the authority of the Board to mandate expenditures of funds collected from ratepayers.

Response: As indicated in the DCE Compliance Filing, the EDA programs funded through the NJCEP directly relate to the work being undertaken by BPU as it relates to the State’s clean energy goals. The funding that supports these programs is based on MOU agreements between the BPU and EDA, which establish detailed reporting requirements. As EDA reports these expenditures to Staff, the commitments will be lowered accordingly on the NJCEP budget.

Comment: Rate Counsel commented on the amount allocated in uncommitted carryforward funding within the Clean Energy Manufacturing Fund and indicated their interest in the details on the loans and grants that were previously funded from this program.

Response: As indicated in the DCE Compliance Filing, the remaining loan and grants previously awarded through this program have been paid. The amount shown in FY24 for the Clean Manufacturing Fund reflects the balance of funding that EDA has returned to the Board, which will be reallocated during the FY24 True-Up Budget. Additional details and metrics on the Clean Energy Manufacturing Fund program are available on EDA's website.

Comment: Rate Counsel is concerned about the lack of detail relative to administrative and evaluation activities proposed to be funded through the NJ Wind budget line. Rate Counsel also noted that the MOUs referenced in the DCE Compliance Filing were not provided to stakeholders as part of this proceeding and that Rate Counsel has not been able to locate them.

Response: The MOUs referenced in the Compliance Filing provide further details for this program and will be uploaded to the Docket No. QO20080561. Staff apologizes that the documents were not previously uploaded to this docket.

Comment: Rate Counsel noted that the table on pages 34-35 of DCE's Compliance Filing indicated that \$624,694 of the proposed R&D Energy Tech Hub budget has been allocated for administration and \$11,869,180 has been allocated for training. However, Rate Counsel noted that DCE's description of this program indicates that the funds are for support of EDA's grant programs for research and development for early-stage New Jersey-based clean tech companies and for a new Clean Tech Pilot Demonstration Program. Rate Counsel also noted that it is generally opposed to the use of ratepayer funds for research and development, particularly when ratepayer money will be provided to private entities that will earn profits and ratepayers receive no return on their investment on the development of these products. Rate Counsel also indicated that the MOUs with EDA mentioned in the description were not provided to stakeholders as part of this proceeding.

Response: The assigned budget cost categories in the referenced table are consistent with previous year breakouts and the proportional split is based on the terms established in the MOU. While cognizant of Rate Counsel's opposition to the use of ratepayer funds for R&D, Staff believes that through funding early stage research and development, ratepayers will benefit from clean tech companies and their products becoming commercially viable through increased tax revenues, job creation, and the contribution of these companies and their products to a clean energy future. The MOUs referenced in the Compliance Filing will be uploaded to Docket No. QO20080562. Staff apologizes that the documents were not previously uploaded to this docket.

Planning and Administration

Comment: Michael Winka commented that the outreach teams are doing a "great job" but that outreach should be conducted in a holistic, integrated manner, rather than its current "siloed" manner.

Response: Staff appreciates the support and will continue to work to ensure that the NJCEP's outreach is already conducted in a holistic, integrated manner and that Staff is continuously looking for areas of improvement in that regard.

Comment: Rate Counsel commented that BPU must be mindful not to duplicate services when

performing EE evaluation studies because the utilities have their own similar budgets for these tasks. The commenter indicated that they will continue to coordinate with the BPU, the utilities, and the Statewide Evaluator to ensure the resources are used as efficiently as possible.

Response: Staff appreciates Rate Counsel's comments and does work closely with these stakeholders to ensure that the EE evaluation is thorough but efficient. Staff looks forward to continuing to engage with stakeholders to ensure this important work gets completed in a timely and efficient manner.

Comment: Rate Counsel questioned why \$700,000 in new funding for the Clean Energy conference was needed when over \$400,000 of committed carryover is available and there are utility and industry sponsors for the event. Noting that it appears that about \$300,000 was spent in FY23 on this conference and that most of the speakers were government employees, Rate Counsel, stated that the event does not directly benefit ratepayers and recommended that DCE provide a full itemization of these expenses as well as a comparison to industry-paid expenses.

Response: Upon further consideration, the new funding for the Conference budget line has been reallocated to Program Evaluation. The FY23 carryforward funding will be utilized to support any new costs associated with holding a conference during FY24. Since this adjustment has been made, Staff does not believe that the itemization and comparison requested by Rate Counsel are necessary.

Comment: Michael Winka commented that he supported the Whole House Pilot Program but believes its scope should be expanded.

Response: Staff appreciates the support and expects to consider recommending appropriate expansion if this initial pilot works well.

Comment: EEA-NJ expressed support for continued funding for the Whole House Pilot Program and requested that BPU provide regular updates on the progress of the program to stakeholders invested in how this program could scale, noting that they look forward to the completion of the pilot phase. EEA-NJ also commented that the program has potential to greatly improve residential lives in Trenton and that this need is present across the state.

Response: The Whole House Pilot Program has been working with PSE&G, CMC (PSE&G's Comfort Partners implementer in Trenton), and local partners (including Isles Inc. and Habitat for Humanity) to establish processes to work together and recruit participants to the program in Trenton. Staff looks forward to offering regular updates on the progress of the program as it ramps up and hopes that the results of the pilot will justify further expansion.

BPU Initiatives

Energy Storage

Comment: Rate Counsel noted that, in the past, DCE's plans for an Energy Storage Program have proved to be overly optimistic, and in the past three (3) FYs none of the approved budget were spent. Rate Counsel also noted that resolving the details of the storage program will not be a simple process and that the Straw Proposal issued in FY23 has caused Rate Counsel to question whether the proposed incentives are necessary in light of other available revenue sources and whether metrics exist for development of performance-based incentives and the monitoring of its effectiveness. Rate Counsel stated its belief that further details were needed to

explain the amount of funding provided for this program in FY24. Lastly, Rate Counsel requested more information on a reference to funding for a possible State match of United States Department of Energy (“USDOE”) funding.

Response: Staff acknowledges that the energy storage program has been slow to develop. However, the New Jersey Storage Incentive Program (“NJ SIP”) Straw Proposal, issued in September 2022, was an important first step. Staff also notes the critical inclusion of storage in the CSI solicitation. Staff received comments from over 60 commenters and are in the process of developing a Request for Information (“RFI”) to address several items noted by the commenters. Staff intends to issue the RFI in the 3rd Quarter (“Q3”) of 2023. A Request for Quotations for an energy storage consultant was issued in the 2nd Quarter (“Q2”) of 2023, and Staff expects a selected consultant to begin work in Q3 of 2023. In addition, Staff anticipates issuing a revised Straw Proposal in the 4th Quarter (“Q4”) of 2023 and a Final NJ SIP in Q2 of 2024. In regard to the USDOE funding, this is for a 40101(d) grant that would focus on improving the resilience of the grid, especially at State facilities. The details of the resiliency efforts, including the locations, are still in the process of being developed by Staff with help from the BPU’s sister agencies. The exact amount of funding needed is contingent on the State’s award and thus cannot be known at this time. Staff looks forward to providing further details in the future.

Workforce Development

Comment: Dandelion Energy urged the BPU to further expand workforce development and work with the Division of Consumer Affairs and the NJDEP to implement license reciprocity with neighboring states and remove existing barriers to workforce growth, particularly with respect to the heat pump workforce. More specifically, Dandelion Energy noted that the State Board of Examiners of Heating, Ventilation, Air Conditioning, and Refrigeration (“HVACR”) Contractors does not allow for license reciprocity for HVACR professionals from other states and that similar barriers exist for other license categories such as geothermal drillers. In particular, Dandelion Energy encouraged the BPU to work with other state agencies to align geothermal drilling license standards with national standards, establish functioning license reciprocity for HVACR and geothermal drillers with neighboring states, and update licensing requirements to give credit for out-of-state training and practical experience.

Response: Staff agrees that expanding New Jersey’s clean energy workforce is of critical importance. Staff sees an opportunity to examine the barriers noted by Dandelion Energy through the Clean Buildings Work Group, given the multiple State agencies participating in that effort, and is prepared to work collaboratively to explore solutions to addressing these barriers.

Comment: EEA-NJ expressed that they are encouraged to see BPU coordinating with the New Jersey Department of Labor and Workforce Development (“NJDOL”) to explore the potential establishment of State-funded workforce development initiatives that support employment and training services for individuals interested in clean buildings careers through competitive grants to community-based organizations in partnership with utility companies. EEA-NJ expressed support for recruitment of eligible participants from New Jersey’s OBCs to receive core employment and training services to facilitate entrance into the clean energy workforce. EEA-NJ urged BPU to expedite the process of growing the EE workforce as the current workforce retires without adequate replacements and new federal funding increases the need for more workers.

Response: Staff agrees that expanding New Jersey’s clean energy workforce is of critical importance and appreciates EEA-NJ’s support for State efforts in this area.

Comment: Robert Erickson called for BPU to develop and prototype a green jobs program to manufacturer millions of cold climate heat pumps in New Jersey by partnering with leading manufacturing companies and promoting factories in economically depressed areas. More specifically, Mr. Erickson recommended that the BPU increase the FY24 budget for the New Jersey EDA to attract HVAC manufacturing with a focus on cold climate heat pumps, as well as solar panels and cells. Mr. Erickson also suggested that New Jersey sponsor a joint discounted bulk cold climate heat pump purchase agreement on behalf of state, county, local, and school buildings and perhaps other entities to scale up cold climate heat pump volume in the state and potentially lower costs.

Response: Staff appreciates the suggestions and believes that these would be good topics of discussion for the Clean Buildings Working Group.

Comment: Rate Counsel expressed support for the inclusion of a limited workforce development program in DCE's budget, insofar as it directly relates to EE. However, Rate Counsel expressed reservations about using ratepayer funds for workforce development, advising use of other funding sources, and stated that DCE should provide additional information on the Rutgers workforce development study and encouraged the Board to seek other sources of State and federal funding for workforce development.

Response: The Rutgers EE workforce equity study will provide a comprehensive understanding of the current composition of the EE workforce in New Jersey that will inform efforts to enable equitable access to education, training, and well-paying jobs as the sector expands. Overall, Staff has continued to propose a \$4.5 million budget for workforce development while facilitating discussions with the EE Workforce Development Working Group about what additional workforce initiatives are needed to support job growth in EE and clean buildings and how best to design and fund these initiatives. Staff is hopeful that the discussions will lead to being able to leverage funding from the NJDOL for EE workforce development. At the same time, DCE is also assessing opportunities for competitive federal grants for workforce development.

Electric Vehicles

Comment: NJCAR provided comments that suggested that the law creating the Charge Up Program intended to provide \$300 million over 10 years to fund incentives. NJCAR suggested that the Board should "front-load" funding for the program into the earlier years of the program to ensure adequate EV adoption.

NJCAR also expressed concern that in FY23 the maximum incentive was lowered from \$5,000 to \$4,000 and then in FY24 the maximum incentive for vehicles with a manufacturer suggest retail price ("MSRP") of over \$45,000 was lowered from \$2,000 to \$1,500. Additionally, the commenter referenced that Colorado lowered their incentive from \$5,000 to \$2,000 and saw a significant drop in adoption and suggested that due to that data New Jersey should not lower the Charge Up incentive.

NJCAR suggested that the administration and closure of the Charge Up Program was "haphazard" pointing to the quick closure time. In addition, the commenter suggested that the dwindling funding information was not available to the public.

Lastly, NJCAR suggested that the Charge Up Program should incentivize subscription car plans.

Response: Staff notes that the law creating the Charge Up Program requires: The Board shall provide no less than \$30 million in disbursements under the light duty plug-in electric vehicle

incentive program established pursuant to section 4 of P.L.2019, c.362 (C.48:25-4) each year for 10 years. N.J.S.A. 48:25-7(d).

The Board must fund a minimum for \$30 million a year for 10 years and is thus unable to “front-load” funding as NJCAR suggests. In addition, Staff has looked at other state programs, including Colorado, and does not believe the small incremental reductions over the last 3 years are analogous to Colorado’s 60 percent reduction. Staff also notes that analysis of the impact of reductions on both the longevity of funding and on total EV adoption are considered as part of their recommendations.

Staff and the program administrator (“CSE”) communicated the pending closure of the program at designated funding milestones. Those milestones did happen at accelerated intervals and notice was provided accordingly. In FY24, CSE will further refine the process to incorporate best practices, market conditions and lessons learned. In addition, the current funding available dashboard is updated in real time, often increasing and decreasing in minute-by-minute updates as orders and applications are submitted and withdrawn. The public is always encouraged to view the dashboard at chargeup.njcleanenergy.com.

Lastly, subscription services do not currently provide customers with a battery electric vehicle (“BEV”) under \$55,000 at all times. Until that threshold has been met, which is the legislative mandate of the program, incentives may not be utilized. Staff looks forward to continued discussions with NJCAR on this issue.

Comment: Isles Inc. expressed their support for the E-Mobility Pilots Program and indicated they would like to see continued funding for existing pilot programs, such as GOTrenton. The commenter stressed the important role these pilot programs serve in OBCs and recommended that the BPU prioritize this area when allocating funding.

Response: Staff thanks the commenter for their support. Since the funding that supports the GOTrenton Pilot Program comes from outside of the NJCEP budget process, Staff defers comment to the NJDEP. Staff agrees with the commenter regarding the importance of focusing on programs that benefit OBCs. The FY24 Budget continues to provide funding to support OBCs and address equitable access to the NJCEP’s EV programs.

Comment: The Sierra Club suggested that the Board should increase funding to \$65 million for the Charge Up Program or commit to reallocating other unutilized clean energy funds to the program in order to avoid closure. Comments also suggested that the BPU should provide \$15 million in funding to the NJDEP for their EV School Bus Program.

Response: Staff recognizes the impact that additional funding would have on the program but also acknowledges that the NJCEP has numerous impactful programs and must balance funding requests from each of these programs. In order to meet the obligations of the EV Law and to expand upon the other EV programs, as well as the other Clean Energy Programs outlined in the FY24 budget, the \$30 million allocated is appropriate for this program.

Staff further defers comment on to the necessary funding for the NJDEP’s EV School Bus Program to the NJDEP.

Comment: NJF provided comments in support of the E-mobility Pilot Programs and included information on the Colorado e-bike incentive programs.

Response: Staff thanks NJF for their comments and looks forward to building out the pilot programs in this area.

Comment: ChargEVC comments included a request to provide additional funding to the Charge Up Program to allow for a consistent program in FY24. Comments noted that the minimum legislatively mandated investment is \$30 million and that the Board could provide additional funding. Commenter suggested that the total budget for FY24 should be at least \$65 million.

Comments also recommended that the incentive should not be lowered and that the program did not provide evidence that lowering the incentive would not impact adoption. Comments referenced Colorado which lowered their incentive from \$5,000 to \$2,000 and saw a significant drop in adoption and suggested that due to that data New Jersey should not lower the Charge Up incentive.

The comments also indicated that the “stop-start” nature of the program was hindering adoption and requested additional funding to address this issue or to have prescribed windows of enrollment.

Comments also requested additional data; although, it did not note what data was being requested. The comments suggested increased transparency so the public could better understand the program.

ChargEVC also suggested that some had issues with the transactions and suggested an increase to the administrative budget to address them.

Comments were supportive of the E-Mobility Pilot Programs funding.

Lastly, ChargEVC suggested that the Charge Up Program should incentivize subscription car plans.

Response: Staff recognizes the impact that additional funding would have on the program but also acknowledges that the Clean Energy Program has numerous impactful programs and must balance funding requests from each of these programs. In order to meet the obligations of the EV Law and to expand upon the other EV programs, as well as the other Clean Energy Programs outlined in the FY24 budget, the \$30 million allocated is appropriate for this program.

In preparing recommendations, Staff and CSE looked at a variety of factors including the overall impact to EV adoption. In addition, Staff has looked at other state programs, including Colorado, and does not believe the small incremental reductions over the last three years is analogous to Colorado’s 60 percent reduction. The Board also notes that analysis of the impact of reductions on both the longevity of funding and on total EV adoption are considered as part of these recommendations. The program presented includes efforts by the Board to make the funding last as long as possible to address concerns about consistency.

Staff notes the current funding available dashboard is updated in real time, often increasing and decreasing in minute-by-minute updates as orders and applications are submitted and withdrawn. In addition, the incentive statistics offer downloaded data to analyze approved incentives by zip code, utility, legislative district, make, model and time of application. The public is always encouraged to view the dashboard at chargeup.njcleanenergy.com.

Staff and CSE are continually updating the website and working with stakeholders to address

concerns. The current administrative budget is adequate to address those needs.

Staff notes and thanks ChargeVC for their support of the E-Mobility Pilot Programs, and Staff looks forward to building out the pilot program(s) in this area.

Lastly, subscription services do not currently provide customers with a BEV under \$55,000 at all times. Until that threshold has been met, which is the legislative mandate of the program, incentives may not be utilized. Staff looks forward to continued discussions on this issue.

Comment: Tesla provided comments requesting that the Board considering increasing funding to allow for a more consistent program throughout the year.

Comments also requested that the Board no longer allow the reservation of funds at the time of order and requested more time for showrooms to enter in order and sales data. In addition, Tesla requested the process be automated to allow for quicker data entry.

Tesla provided comments on the provision that the MSRP at the time of order must be the same as at the time of purchase. They suggested that this may result in customers not getting the best deal at the time of sale.

Response: Staff recognizes the impact that additional funding would have on the program but also acknowledges that the Clean Energy Program has numerous impactful programs and must balance funding requests from each of these programs. In order to meet the obligations of the EV Law and to expand upon the other EV programs, as well as the other Clean Energy Programs outlined in the FY24 budget, the \$30 million allocated is appropriate for this program.

Staff and CSE are continually updating the website and working with stakeholders to address concerns. Currently, automated data entry as requested presents security concerns. In addition, Staff notes that the 14-day requirement for entry is to ensure that there is adequate funding for incentives. Long entry periods may mean the customers who would have received an incentive on the day they purchased are no longer eligible when the showroom tries to enter it on day 35. Staff considered several market factors when it came to creating the reservation process. New processes have also been implemented to provide greater transparency for customers. Staff believes the order reservation process allows customers to make informed decisions about the real cost of the vehicle they are ordering. However, Staff also understands that not all orders may be entered into the system, which is why the FY24 program requires the dealer or show room to provide notice if they will not enter the order into the system. This new step provides transparency to the customer, who will understand when the incentive will be applied and provides an option to showrooms or dealerships who are unable to consistently reserve funding for orders.

Lastly, the MSRP requirement addresses a series of questions that have come up this year, as customers fell in and out of eligibility. Staff believes the new process allows customers to make informed decisions about the real cost of the vehicle they are ordering. Staff also notes that this is only for those who reserve funding at the time of order.

Comment: The NJEVA had questions regarding the differing year-end totals on the website and in the Power Point presentation at the June 5 EV stakeholder meeting. NJEVA also suggested that additional funding should be provided to ensure the Charge Up Program ran for the entire fiscal year. The commenter suggested \$100 million in funding for the program. The commenter also suggested that the incentive caps be increased to \$5,000 and \$2,500 for the existing tiered structure. NJEVA suggested that the program be extended to 3-wheeled vehicles as well.

NJEVA also requested additional data. The comments suggested increased transparency so the public could better understand the program.

The commenter suggested that there were now federal funds for EVs and that funding should be dedicated to the Charge Up Program.

The comments suggested that the Residential Charger Incentive and EV Tourism Programs were “distractions” and their funding should be dedicated to the Charge Up Program. Lastly, the commenter suggested that the utilities should be allowed to directly sell energy to customers rather than have the charging company be a third-party provider.

Response: As indicated in the presentation, the numbers listed include the projection of funds when all orders for FY22 and FY23 are complete and that the numbers indicated in FY22 and FY23 are for the full year of funding. The website statistics provides information on how many of the incentives have been paid out.

Staff recognizes the impact that additional funding would have on the program but also acknowledges that the Clean Energy Program has numerous impactful programs and must balance funding requests from each of these programs. In order to meet the obligations of the EV Law and to expand upon the other EV programs, as well as the other Clean Energy Programs outlined in the FY24 budget, the \$30 million allocated is appropriate for this program.

In preparing recommendations, Staff and CSE looked at a variety of factors including the overall impact to EV adoption. Staff also notes that analysis of the impact of reductions on both the longevity of funding and on total EV adoption are considered as part of recommendations.

Staff notes that given the current constraints of funding adding new vehicle eligibility would only quicken the closure of the program.

Staff notes the current funding available dashboard is updated in real time, often increasing and decreasing in a minute by minute updates as orders and applications are submitted and withdrawn. In addition, the incentive statistics offer downloaded data to analyze incentives by zip code, utility, legislative district, make, model and time of application. The public is always encouraged to view the dashboard at chargeup.njcleanenergy.com.

Staff believes that the EV Tourism Program is an important tool to reducing range anxiety and providing incentives for public charging. Additionally, the Board believes the Residential Charger Incentive Program encourages the use of networked chargers that can encourage managed charging which will mitigate impacts on the grid as adoption grows.

The current federal formula for EV funds are restricted to funding public chargers on designated Alternative Fuel Corridors. There are several pots of competitive funds; however, to date, none of them that have been released align with the goals of the Charge Up Program.

The EV Law specifically stated that EV charging is not the resale of electricity, and the Board has further clarified that utilities may not own and operate EV charging stations unless they are in areas of last resort.

Comment: Joanne Pannone suggested a desire to incentivize EV school buses.

Response: Staff defers comment on this program to the NJDEP.

Comment: Hyundai requested that the Board expand the Charge Up Program to subscription car services.

Response: Subscription services do not currently provide customers with a BEV under \$55,000 at all times. Until that threshold has been met, which is the legislative mandate of the program, incentives may not be utilized. Staff looks forward to continued discussions on this issue.

Comment: NJAA was supportive of the Multi-Unit Dwelling (“MUD”) Program. The association appreciated the enhanced affordable housing addition. Commenter expressed concern that networking and uptime requirements could decrease the benefit and impact of incentives.

Response: Staff thanks the commenter for their support and notes that the uptime requirements are the federal standard and that networked chargers are imperative to data collection requirements that will inform future rate setting.

Comment: Shivaram commented and asked when the Charge Up Program would open.

Response: The FY24 Charge Up Program will open after the start of the new fiscal year, which begins on July 1, 2023.

Comment: Robert Erickson suggested that the Board should identify existing funds to increase the Charge Up Program budget to ensure incentives are available throughout the year. Comments also suggested that the maximum MSRP of eligible vehicles be changed to \$40,000.

Response: Staff recognizes the impact that additional funding would have on the program but also acknowledges that the Clean Energy Program has numerous impactful programs and must balance funding requests from each of these programs. In order to meet the obligations of the EV Law and to expand upon the other EV programs, as well as the other Clean Energy Programs outlined in the FY24 budget, the \$30 million allocated is appropriate for this program.

Additionally, Staff notes that the MSRP eligibility criteria is established by legislation, which requires that eligible vehicles have an MSRP of \$55,000 or below.

Comment: Rate Counsel questioned why the NJCEP EV Programs do not include sources of funding other than ratepayer funds or identify other funds that could be used for the same purpose.

Rate Counsel recommended reducing the maximum incentive to \$2,500 to purchase an EV with an MSRP up to \$45,000. Rate Counsel recommended eliminating the \$1,500 maximum incentive to purchase an EV with an MSRP between \$45,000 and \$55,000. Rate Counsel also suggested that with the growing popularity of EVs and the federal tax rebates, large incentives are not necessary and questioned if the current program includes many “free riders” who would also purchase without the Charge Up incentive.

Rate Counsel recommended eliminating the proposed Phase III charger incentive. In the alternative, if the Board adopts this incentive, Rate Counsel recommended limiting the incentive to multi-family housing residents, lower-income customers, and residents of OBCs. The commenter also suggested that home Level 2 charging was not necessary.

Rate Counsel did not oppose allowing EV dealerships more than 14-calendar days to file rebate requests after the sale or lease of an EV without risk of being unable to recoup the funds. Rate

Counsel recommended requiring enhanced accounting controls and audits of the EV dealerships who request incentive rebates and not waiving any of the other conditions in the Straw Proposal upon EV dealerships' participation in the EV rebate program.

Lastly, Rate Counsel recommended eliminating the proposal to begin ratepayer subsidies of e-bikes and e-scooters.

Response: Staff notes that the draft budget documents are designed to outline how the FY24 Clean Energy budgets will address a variety of programs, including EV infrastructure investment and Charge Up. NJDEP and EDA also have EV programs that utilize other sources of funding. Staff shares Rate Counsel's concern about "free riders" in the program; however, in looking at other state programs while lowering the incentive cap may provide more incentives, lower incentives are more likely to only benefit "free riders," rather than encouraging new buyers who view the increased upfront costs as a barrier to adoption. Staff also notes that while the federal tax rebate does assist in addressing price parity, point of sale incentives are necessary for moderate income buyers who cannot wait up to a year to receive a rebate. Additionally, Staff notes that the MSRP eligibility criteria is established by legislation, which requires that eligible vehicles have an MSRP of \$55,000 or below.

Staff points out that the residential charger incentives are not only designed to encourage the use of Level 2 chargers in homes but requires the purchase of networked chargers. These chargers will provide needed data to the Board to set appropriate rates to encourage managed charging. Level 1 charging cannot be managed or tracked, compounding unknown impacts to the grid. By encouraging networked Level 2 charging through this incentive, the Board is encouraging the infrastructure to appropriately manage the increased load on the grid that EVs present.

Staff notes that the 14-day requirement for application entry is to ensure that there is adequate funding for incentives. Long entry periods may mean the customers who would have received an incentive on the day they purchased are no longer eligible when the showroom tries to enter it on day 35. The shortened entry requirement aims to ensure that those who are counting on the incentive will receive it. The longer periods suggested would increase the likelihood that someone who purchased a vehicle while the program was open would not receive the incentive based on available funding.

Staff notes that the e-scooter and e-bike programs are included in a list of suggested pilot programs as a follow-up to the Board's e-Mobility report. These pilots will be aimed at providing needed electric transportation and transportation infrastructure to LMI populations. Staff also notes that while the budget allocates funding, programs would require future Board approval.

Comment: SWITCH Energy provided comments in support of the MUD Program.

Response: Staff thanks SWITCH Energy for their support.

Energy Bill Assistance

Comment: Rate Counsel commented on the \$21.8 million of committed FY23 carryover funding allocated from the FY24 Budget toward Energy Bill Assistance and whether the Board should consider if there is a need to devote additional ratepayer funds to eliminate customer arrearages when it would be more beneficial to LMI ratepayers to have their monthly utility bills reduced by allocating some or all of the \$21.8 million toward the USF Program, in order to avoid increased disconnection and maximize the benefits to ratepayers.

Response: As Rate Counsel stated in its comments, this allocation is committed carryover from the FY23 Budget. Approval of that allocation was based on an arrearage relief commitment to distressed customers carrying balances accrued during the pandemic. To change how the funding would be allocated at this time would be not keeping to the original commitment of funds. Staff expects this funding to prevent disconnections and restore service to customers who accrued arrearages during the pandemic and will be especially helpful to customers who are not eligible for the USF Program. The cost of the USF Program will be reviewed during the annual rate review period.

Community Energy Plan Grants

Comment: Michael Winka commented that NJCEP programs should report their completed projects monthly through a publicly available geographic information systems ("GIS") because doing so would help to ensure that municipalities could fulfill their outreach obligations related to their Community Energy Plan ("CEP") grants.

Response: Staff has not received similar input from any municipalities, and it respectfully submits that sufficient information regarding completed projects is readily available to the municipalities and the public. Staff, nonetheless, remains open to including GIS postings if there to be sufficient demand for the same.

Comment: Rate Counsel questioned why DCE would propose to more than double the budget for the CEP Grant Program (with carryover of \$2,574,034 from FY23 and \$3,000,000 in new funding) when \$820,000 in grants were awarded in FY22 but only \$365,000 out of the \$2,939,034 FY23 budget has been expended thus far. Rate Counsel also stated that DCE should provide details on the projects funded through the program, their expected benefits, and plans for spending the budgeted funds in FY24.

Response: Following the first successful year of the relaunched program, Staff proposed to carry over FY23 funds and add new FY24 funds in order to support a subsequent round of planning grants, as well as to potentially launch a first round of implementation grants under the CEP Plan Grant Program, in partnership with Sustainable Jersey, if approved by the Board. Staff anticipates sustained interest in additional planning grants in FY24, as well as robust interest in funding to support implementation of the plans. Aside from one (1) awardee who declined the grant, the 45 remaining current awardees (all listed on the program web page) are in various stages of developing community energy plans that identify strategies to address climate change and build a sustainable energy future.

STAFF RECOMMENDATIONS

The CRA Straw Proposal sets out in detail the rationale utilized by Staff in developing the Proposed FY24 Funding Level. Having reviewed and considered the comments regarding this funding level, Staff recommends that the Board set, adopt, and approve the Proposed FY24 Funding Level and Proposed FY24 Utility Payments.

DISCUSSION AND FINDINGS

The CRA Straw Proposal recognizes the value of RE and EE as a foundational energy resource that, when delivered cost-effectively, reduces the cost of energy for all ratepayers while providing additional benefits. These benefits include the health and safety improvements associated with

improved air quality, lower environmental compliance costs, increased grid reliability, and increased economic development opportunities in the form of jobs in the clean energy economy and the opportunity for New Jersey businesses to compete more effectively with out-of-state businesses. In addition, the programs and initiatives in the CRA Straw Proposal will help New Jersey to continue to establish itself as a national leader in clean energy programs.

Staff distributed the CRA Straw Proposal, including the FY24 Funding Level, to the BPU listserv and posted it on the NJCEP website. Staff accepted oral comments at a public hearing and solicited written comments from stakeholders and the public, which have been summarized and responded to in this Order. Accordingly, the Board **HEREBY FINDS** that the process utilized in developing the Proposed FY24 Funding Level was appropriate and provided stakeholders and interested members of the public with notice and opportunity to comment.

The Board has reviewed the CRA Straw Proposal, including, without limit, the Proposed FY24 Funding Level set forth therein, the oral and written comments submitted by stakeholders, and Staff's recommendations regarding the same. The Board agrees with the rationale supporting the Proposed FY24 Funding Level in the CRA Straw Proposal and agrees with and accepts Staff's recommendations. The Board **HEREBY FINDS** that the Proposed FY24 Funding Level will benefit customers by reducing energy usage and associated emissions, will provide environmental benefits, and is otherwise appropriate. Therefore, the Board **HEREBY APPROVES** the CRA Straw Proposal's Proposed FY24 Funding Level.

The Board has reviewed Staff's recommendation for allocating the funding to the State's electric and natural gas public utilities. The Board **HEREBY FINDS** that the recommended allocation of the FY24 funding to the electric and natural gas public utilities is reasonable and consistent with the methodology approved by the Board in its 2008 CRA III Order.⁶ Based on the above, the Board **HEREBY APPROVES** the Proposed FY24 Utility Payments (as approved, "FY24 Utility Payments").

The FY24 Utility Payments shall be made consistent with the Board's existing policies and procedures, including but not limited to, the utilities' deduction of monthly Comfort Partners Program costs from the stated FY24 Utility Payments amounts. In addition, the Board **HEREBY AUTHORIZES** the utilities to continue utilizing deferred accounting, through the SBC, for the NJCEP revenues and expenses, as set out in previous Orders of the Board. The Board will consider ratemaking issues, as appropriate, in the context of specific utility rate filings with the Board.


The Board notes that Staff circulated its proposed FY24 programs and budget on May 22, 2023, and those programs and budget are addressed in a separate Order.

⁶ In re Comprehensive Energy Efficiency and Renewable Energy Resource Analysis for the 2009 – 2012 Clean Energy Program, BPU Docket No. EO07030203, Order dated September 30, 2008.

This Order shall be effective on June 29, 2023.

DATED: June 29, 2023

BOARD OF PUBLIC UTILITIES
BY:



JOSEPH L. FIORDALISO
PRESIDENT



MARY-ANNA HOLDEN
COMMISSIONER

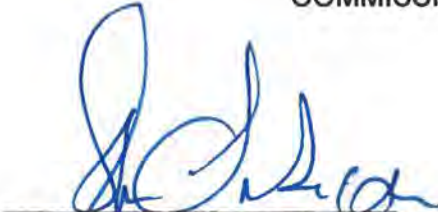


DR. ZENON CHRISTODOULOU
COMMISSIONER



CHRISTINE GUHL SADOVY
COMMISSIONER

ATTEST:



SHERRI L. GOLDEN
SECRETARY

I HEREBY CERTIFY that the within document is a true copy of the original in the files of the Board of Public Utilities.

IN THE MATTER OF THE COMPREHENSIVE ENERGY EFFICIENCY AND RENEWABLE ENERGY RESOURCE
ANALYSIS FOR FISCAL YEAR 2024 CLEAN ENERGY PROGRAM

DOCKET NO. QO23040235

SERVICE LIST

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New Jersey's Clean Energy Program™



DIVISION OF CLEAN ENERGY

Comprehensive Energy Efficiency & Renewable Energy Resource Analysis

Funding Levels – Fiscal Year 2024

June 29, 2023

Contents

LIST OF ACRONYMS..... 3

EXECUTIVE SUMMARY 5

HISTORY/BACKGROUND 6

ENERGY MASTER PLAN 6

FUNDING LEVELS..... 7

ENERGY EFFICIENCY 8

RENEWABLE ENERGY 9

DISTRIBUTED ENERGY RESOURCES..... 13

ELECTRIC VEHICLES 14

STATE ENERGY SERVICES 155

OUTREACH AND EDUCATION 166

EVALUATION 17

SBC COLLECTION SCHEDULE..... 18

CONCLUSION..... 21

LIST OF ACRONYMS

- ADI: Administratively Determined Incentive
- AEG: Applied Energy Group
- Board or BPU: New Jersey Board of Public Utilities
- C&I: Commercial & Industrial
- CEA: Clean Energy Act of 2018
- CHP-FC: Combined Heat and Power – Fuel Cells
- CSI: Competitive Solar Incentive
- CUNJ: Charge Up New Jersey Program
- CRA: Comprehensive Energy Efficiency & Renewable Energy Resource Analysis
- DCE: Division of Clean Energy
- DEP: Department of Environmental Protection
- DPMC: Division of Property Management and Construction
- ECC: Energy Capital Committee
- EDA: Economic Development Authority
- EDECA: Electric Discount and Energy Competition Act
- EE: Energy Efficiency
- EMP: Energy Master Plan
- EM&V: Evaluation, Measurement, and Verification
- ES: Energy Storage
- ESIP: Energy Savings Improvement Program
- EO: Executive Order
- FC: Fuel Cell
- FY: Fiscal Year
- HVAC: Heating, Ventilation and Air Conditioning
- LEUP: Large Energy Users Program
- LGEA: Local Government Energy Audits
- MUDs: Multi-Unit Dwellings
- MHD: Medium and Heavy Duty
- MOU: Memoranda of Understanding
- NJCEP: New Jersey's Clean Energy Program
- NJIT: New Jersey Institute of Technology
- OMB: Office of Management and Budget
- OSW: Offshore Wind
- OWEDA: Offshore Wind Economic Development Act
- Pilot Program: Community Solar Pilot Program
- RCGB: Rutgers University's Center for Green Buildings

- RE: Renewable Energy
- RFP: Request for Proposal
- SAA: State Agreement Approach
- SBC: Societal Benefits Charge
- SES: Division of State Energy Services
- SFI: State Facilities Initiative
- SREC: Solar Renewable Energy Certificate
- TI: Transition Incentive
- TRC: TRC Energy Solutions
- USDOE: United States Department of Energy

EXECUTIVE SUMMARY

On February 9, 1999, the Electric Discount and Energy Competition Act, N.J.S.A. 48:3-49 et seq. (“EDECA”), was signed into law. Among other things, EDECA created the societal benefits charge to fund programs for the advancement of energy efficiency and Class I renewable energy technologies and markets in New Jersey. EDECA also charged the New Jersey Board of Public Utilities with initiating proceedings and undertaking a comprehensive energy efficiency and renewable energy resource analysis (“Comprehensive Resource Analysis” or “CRA”) in New Jersey. The Comprehensive Resource Analysis would be used to determine the level of funding for EE and Class I RE programs statewide. Collectively, these programs form New Jersey’s Clean Energy Program.[™] Over the past 20 years, the programs have significantly reduced energy usage, reduced greenhouse gas emissions, delivered clean, local sources of renewable energy, and resulted in billions of dollars of energy cost savings to New Jersey ratepayers.

From 2001 through 2011 (“FY12”), the Board established four-year funding levels as envisioned in the Act. Since 2012, the CRA has provided a single year funding level in order to advance the goals of the New Jersey Clean Energy Program (“NJCEP”).¹

On January 31, 2018, Governor Phil Murphy signed Executive Order No. 8 (“EO8”)², which directed the BPU and all agencies with responsibility under the Offshore Wind Economic Development Act (“OWEDA”) to “take all necessary action” to fully implement OWEDA and begin the process of moving New Jersey towards a goal of 3,500 megawatts of offshore wind energy generation by the year 2030. On November 19, 2019, Governor Murphy signed Executive Order No. 92 (“EO92”), which increased the goals for offshore wind energy generation to 7,500 megawatts by 2035. In September 2022, Executive Order 307 further increased the OSW goal to 11,000 megawatts (“MW”) by 2040. In November 2022, a solicitation schedule was announced laying out how New Jersey expects to meet the new goal.

On May 23, 2018, Governor Murphy signed the Clean Energy Act, L. 2018, c. 17, which takes several critical steps to improve and expand New Jersey’s renewable energy programs and establishes ambitious energy reduction targets. The CEA requires 21% of the electricity sold in the State to be from Class I renewable energy sources by 2020, 35% by 2025, and 50% by 2030. Additionally, the CEA provides a platform to reform the State’s solar program by making near-term structural changes to ensure that the program is sustainable over the long term and establishes a community solar energy program to allow low-income New Jersey residents to benefit from solar energy. Importantly, the CEA also established new energy savings targets of at least 2% annually for electric distribution companies and at least 0.75% for gas distribution companies, to be achieved in the prior three years within five years of implementation of their programs.

¹ In the early years, the budgets and programs were based on calendar years, but in 2012, the Board approved the budgets and programs on fiscal years to align with the overall State budget cycle.

² Executive Order No. 8

HISTORY/BACKGROUND

The Board initiated its first CRA proceeding in 1999 and issued the first CRA Order in 2001. The 2001 Order set funding levels, the programs to be funded, and the budgets for each of those programs for the years 2001 through 2003. Since then, the Board has issued numerous orders setting the funding levels, related programs, and program budgets for the years 2004 – Fiscal Year 2022.

From 2001 to 2006, the State’s electric and natural gas utilities managed the programs. In 2004, the Board determined that it would manage NJCEP going forward, and in 2005-2006, the Board issued a request for proposal (“RFP”) to contract the necessary administrative services to assist in oversight. In 2006, the Board engaged Honeywell, Inc. to manage the RE and residential EE programs and TRC to manage the C&I EE programs. In 2007, the Board engaged AEG as the NJCEP Program Coordinator. Following multiple extensions, these contracts terminated on March 31, 2016.

In April 2015, the Board, through the Department of the Treasury, Division of Purchase and Property (“Treasury”), issued RFP 16-X-23938 seeking proposals for a single Program Administrator to provide the services then being provided by Honeywell, TRC, and AEG (“2015 RFP”). On December 1, 2015, Treasury awarded the Program Administrator contract to AEG. Subsequently, on January 13, 2017, TRC Environmental Corporation acquired AEG’s New Jersey operation, including the NJCEP Program Administrator contract, and assumed AEG’s rights and obligations thereunder. TRC subcontracted portions of the work under its contract to CLEAResult Consulting, Inc. and Energy Futures Group, Inc. TRC has managed the programs since March 1, 2016, which marked the conclusion of the transition period set out in the RFP. Since October 2021, TRC has managed the programs without subcontractors.

ENERGY MASTER PLAN

On May 23, 2018, Governor Murphy signed Executive Order No. 28 (“EO28”), directing the BPU to spearhead the committee to develop and deliver the new Energy Master Plan. The committee was comprised of senior staff designees from the following state agencies: Board of Public Utilities, Department of Community Affairs, Economic Development Authority, Department of Environmental Protection (“DEP”), Department of Health, Department of Human Services, Department of Transportation, Department of Labor and Workforce Development, and Department of the Treasury. The committee was tasked with developing a blueprint for the conversion of the State’s energy production profile to 100% clean energy by January 1, 2050, with specific proposals to be implemented over the next 10 years.

On January 27, 2020, following months of research, review, and stakeholder input, the 2019 EMP was unveiled. The EMP outlines seven key strategies to achieve 100% clean energy by 2050: reduce energy consumption and emissions from the transportation sector; accelerate deployment of renewable energy and distributed energy resources; maximize energy efficiency and conservation and reduce peak demand; reduce energy consumption and

emissions from the building sector; decarbonize and modernize New Jersey’s energy system; support community energy planning and action in underserved communities; and expand the clean energy innovation economy.

On January 20, 2023, Governor Murphy announced that the State would begin planning for the development of a new Energy Master Plan for release in 2024 that will update and expand on the pathway to achieving a 100% clean energy economy by 2050 set forth in the 2019 Energy Master Plan.

On February 14, 2023, through EO315, Governor Murphy declared that the policy of the State is to advance clean energy market mechanisms and other programs in order to provide for 100% of the electricity sold in the state to be derived from clean sources of electricity by January 1, 2035.

BPU, with guidance from other State agencies, will coordinate the State’s efforts to develop a 2024 Energy Master Plan that make updates to the State’s roadmap to 100% clean energy by 2035 and that provides specific proposals to be implemented both in the short-term and longer-term to achieve this goal. This process will include public hearings and allow for ample opportunities for stakeholders to provide feedback.

FUNDING LEVELS

The funding recommendations for FY24 considered NJCEP’s historic results and forecasts for the year. BPU Staff (“Staff”) is recommending that the Board maintain an SBC funding level of \$344,665,000 for FY24. The following table summarizes the appropriate funding levels for NJCEP’s FY24 budget.

Proposed FY24 Funding Levels*		
CEP Budget Category	FY24 New SBC Funding	Total FY24 Funding
Total NJCEP + State Initiatives	344,665,000	660,108,841
State Energy Initiatives	71,200,000	71,200,000
Total NJCEP	273,465,000	588,908,841
Energy Efficiency Programs	140,926,128	296,222,053
Res Low-Income (Comfort Partners)	56,978,000	56,978,000
C&I EE Programs	40,123,730	83,217,851
New Construction Programs	40,204,398	60,571,612
Energy Efficiency Transition	20,000	14,588,263
State Facilities Initiative	3,600,000	61,597,550
Acoustical Testing Pilot	0	3,281,880
LED Streetlights Replacement	0	15,986,898

Distributed Energy Resources	7,517,135	20,180,161
CHP - FC	7,017,135	17,992,661
Microgrids	500,000	2,187,500
RE Programs	12,538,670	23,895,254
Offshore Wind	9,050,000	20,406,584
Solar Registration	3,488,670	3,488,670
EDA Programs	16,000,000	37,912,044
Clean Energy Manufacturing Fund	0	17,228
NJ Wind	10,000,000	25,400,942
R&D Energy Tech Hub	6,000,000	12,493,874
Planning and Administration	24,983,066	68,093,398
BPU Program Administration	5,585,000	5,585,000
Marketing	4,242,519	12,262,234
CEP Website	1,000,000	1,500,000
Program Evaluation/Analysis	8,825,547	42,354,552
Outreach and Education	5,200,000	6,224,889
Memberships	130,000	166,723
BPU Initiatives	71,500,000	142,605,931
Community Energy Plan Grants	3,000,000	5,574,034
Energy Storage	2,000,000	24,000,000
Heat Island Pilot	0	2,500,000
Electric Vehicle Programs	66,500,000	84,200,000
Energy Bill Assistance	0	21,831,897
Workforce Development	0	4,500,000

*Numbers presented in the above table may not add up precisely to totals provided due to rounding.

ENERGY EFFICIENCY

The CEA directs both the Board and the State's investor-owned electric and gas utilities to take action regarding EE. The CEA requires the Board to adopt an electric and gas EE program in order to ensure investment in cost-effective EE measures, ensure universal access to EE measures, and serve the needs of low-income communities. The CEA requires each electric public utility to achieve annual reductions in the use of electricity of at least 2% and each natural gas public utility to achieve annual reductions in the use of natural gas of at least 0.75% of the average annual usage in the prior three years within five years of implementation of its EE program.

On June 10, 2020, the Board approved an expansive EE program which highlighted an enhanced role for utilities and addressed issues such as utility-specific energy usage and peak demand reduction targets, program structure, cost recovery, utility filing requirements, program timeframes, evaluation, and reporting requirements. Staff worked with New Jersey's investor-owned utilities, Rate Counsel, and other stakeholders to ensure that the new framework was put into place fully, properly, and with minimal ratepayer impact. The utilities started the programs on July 1, 2021. Staff is continuing to work with stakeholders to develop recommendations on the policies and programs for the next three-year cycle of utility programs, which begin on July 1, 2024.

The FY24 NJCEP proposal provides continuation of EE funding for new construction programs for residential, governmental, commercial, and industrial markets, as well as the Comfort Partners Program for low-income residents (which is co-managed by the BPU and utility companies); the Local Government Energy Audits ("LGEA") Program; Energy Savings Improvement Program ("ESIP"); Large Energy Users Program ("LEUP"); Combined Heat and Power – Fuel Cells Program ("CHP-FC"). Whenever possible, NJCEP EE programs include a particular focus on outreach and education to ensure equity in access to EE and development of a diverse EE workforce.

RENEWABLE ENERGY

Solar Transition

Pursuant to the CEA, the Board is finalizing the transition from its legacy solar incentive program (SREC registration program or SRP) to a new Successor Solar Program. The Board initiated a proceeding in 2018 to gather stakeholder input on the transition and conducted a public rulemaking process for SREC registration program closure upon a determination that 5.1% of the kilowatt hours sold in the state comes from solar electric power generators connected to the state's electric distribution system (5.1% milestone).

In December 2019, the Board approved a Transition Incentive (TI) Program designed to provide a bridge between the legacy SREC program and a successor incentive program. The adopted rules for the TI Program were published in the New Jersey Register on October 5, 2020.

At the April 6, 2020 agenda meeting, the Board announced that the attainment of the 5.1% milestone was imminent and directed Staff to close the SREC market to new entrants on April 30, 2020.

On May 1, 2020, the Transition Incentive Program opened to new projects and projects with a valid SRP registration that did not energize prior to the 5.1% milestone (with some exceptions for projects that were granted a waiver due to COVID-19). The Transition Incentive Program remained open to new registrants until the launch of the Successor Incentive Program.

On January 7, 2021, the Board fulfilled the CEA mandate to study “how to modify or replace the SREC program to encourage the continued efficient and orderly development of solar renewable energy generating sources throughout the State.” The Board delivered to the Governor and Legislature the New Jersey Solar Transition Final Capstone Report, which summarized the findings of an extensive stakeholder process and provided recommendations based on these findings and solar market modeling specific to New Jersey.

On April 7, 2021, drawing from the Capstone Report findings, Staff issued a straw proposal which presented specific recommendations for the design of the Successor Solar Incentive Program (“Successor Program” or “SuSi Program”). The initial straw proposal recommended that the Board employ two programs to provide incentives to solar electric generation facilities: an administratively-determined incentive for behind-the-meter projects sized 5 MW or less as well as all community solar projects, and a competitive solicitation program for grid supply projects and non-residential net metered projects over 5 MW. Details concerning the closure of the Transition Incentive program were also addressed in Staff’s straw proposal and the subject of public input.

On July 28, 2021, the Board approved the framework for the Successor Solar Incentive Program, which included eligibility details and incentive levels for the Administratively Determined Incentive (“ADI”) Program and an outline for the Competitive Solar Incentive (“CSI”) Program. The Board also approved the closure of the TI Program to new registrations effective on August 27, 2021. The ADI Program opened to new registrations on August 28, 2021. The Board subsequently procured the services of a competitive solicitation program administrator and initiated additional stakeholder outreach to finalize the CSI program design.

On December 7, 2022, the Board announced the new CSI Program, which offers incentives to grid supply solar and net metered solar installations over 5 MW in size.³ The CSI Program follows competitive principles, awarding SREC-IIs based on bids into the program and selecting projects in a segment based on price. The Board established five market segments or tranches with respective procurement targets for the initial solicitation.

The first solicitation under the CSI was opened on February 1, 2023, and closed to bids on March 31, 2023. Solicitations will take place on an annual basis going forward.

Community Solar

The New Jersey Community Solar Energy Pilot Program was launched on February 19, 2019, pursuant to the CEA (L. 2018, c. 17). The Pilot Program specifically aims to increase access to solar energy by enabling electric utility customers to participate in a solar generating facility that could be remotely located from their own residence or place of business.

³ In re Competitive Solar Incentive (“CSI”) Program pursuant to P.L. 2021 c.169, Order launching the CSI Program

On December 20, 2019, the Board granted conditional approval to 45 projects representing almost 78 MW in the first solicitation, and, on October 28, 2021, the Board granted conditional approval to 105 projects representing 165 MW in the second solicitation. All 150 projects selected to participate in the Pilot Program have committed to allocating at least 51% of project capacity to low- and moderate-income subscribers.

Following the end of the second solicitation, the Board announced that the Pilot Program would be transitioning to a permanent program. Staff issued a straw proposal on the permanent Community Solar Energy Program on March 30, 2023 and conducted a stakeholder meeting on April 24, 2023. Over the next few months, the BPU will continue to work closely with stakeholders to design and implement the permanent program.

Offshore Wind

Governor Phil Murphy signed E08 on January 31, 2018. The purpose of E08 was to reinvigorate the implementation of the State's OWEDA. E08 directed the BPU and all agencies with responsibility under OWEDA to "take all necessary action" to fully implement OWEDA and begin the process of moving New Jersey towards a goal of 3,500 megawatts of offshore wind energy generation by the year 2030. E08 also required an initial solicitation of 1,100 MW as the first step towards achieving the goal and required the development of an Offshore Wind Strategic Plan ("OSWSP").

In 2018, the Interagency Agency Taskforce on Offshore Wind was developed to assist in the development of the OSWSP. A consultant for the OSWSP was retained and work began in 2018. In September 2018, the BPU issued a solicitation for 1,100 MW of offshore wind energy generation, and in June 2019, the BPU approved an application for a 1,100 MW offshore wind generation project submitted by Ocean Wind.

On November 19, 2019, Governor Murphy signed E092, increasing the State's offshore wind energy generation goal to 7,500 MW by 2035. Governor Murphy found that, as a result of efforts by the State following E08, "offshore wind development is a growing economic sector in the State with increases in supply chain presence, private investment in ports, workforce development efforts, and research and development for offshore wind industry and labor." Governor Murphy found that expanding the offshore wind goal will ensure that the State can "meet the State's goals of 50 percent renewable energy by 2030 and 100 percent clean energy by 2050, in addition to creating a significant number of good-paying jobs."

The OSWSP was released for public comment in July 2020 and was approved by the BPU in September 2020.

Also in September 2020, a second solicitation was issued for 1,200 to 2,400 MW of OSW. Evaluation of applications received from two developers in December 2020 resulted in awards by the Board to two projects, Ocean Wind 2 at 1,148 MW and Atlantic Shores at 1,510 MW in June 2021.

In November 2020, the Board requested that PJM include the State's OSW goal into its regional transmission expansion planning under a PJM process known as the State Agreement Approach ("SAA"). The Board also issued an RFQ for a consultant to assist Staff with the SAA process, and a contract was awarded to a qualified consultant. A solicitation for OSW transmission solutions was issued by PJM on behalf of the Board in April 2021, with proposals received in September 2021. Evaluation of the proposals by Staff, PJM, and Staff's consultant resulted in the Board awarding, in October 2022, a suite of projects to support interconnection of 6,400 MW of OSW. These projects are expected to save NJ ratepayers hundreds of millions of dollars.

In September 2022, Governor Murphy signed Executive Order 307 further increasing the State's OSW goal to 11,000 MW by 2040.

In March 2023, the Board issued its third OSW solicitation for between 1,200 and 4,000 MW. Applications are due in June 2023 and project awards, if any, are expected in December 2023.

In order to support the coordinated transmission of the additional 3,500 MW, in April 2023, the Board initiated the second use of the SAA.

In FY21, the Board entered into a memorandum of understanding ("MOU") with the South Jersey Port Corporation to provide funding for the development of a monopile manufacturing facility at the Port of Paulsboro.

For each fiscal year, beginning with FY21, the Board has entered into an MOU with the Economic Development Authority ("EDA") to provide funding to the activities of the Wind Innovation and New Development ("WIND") Institute.

Beginning in FY22, Staff, working with DEP, has administered the Research and Monitoring Initiative ("RMI"). The RMI is funded by a fee charged to the awarded projects in OSW solicitation 2 and is designed to identify and fund projects to evaluate the potential impact of OSW on New Jersey's natural resources and wildlife.

In FY24, funding is requested for specific activities, including retaining a consultant to assist Staff in the development of a solicitation four guidance document and evaluation of solicitation four proposals; continued funding for the Rutgers University Center for Ocean Observing Leadership work; retaining a consultant to update the OSW Strategic Plan and a consultant to support the second SAA; and continued funding of the Wind Institute activities.

DISTRIBUTED ENERGY RESOURCES

Microgrids

In FY20, the first phase of the BPU's Town Center Distributed Energy Resources ("TCDER") Microgrid Incentive Program was completed. Phase I consisted of TC DER Microgrid feasibility studies. The BPU funded 13 feasibility studies, which Staff reviewed and accepted. The BPU also launched Phase II of the TC DER Incentive Program in FY20. All Phase I participants with an approved feasibility study were eligible for Phase II, which consists of incentives for a detailed design of the TC DER Microgrid. After one feasibility study participant voluntarily withdrew from consideration, there were 12 eligible applicants for Phase II incentives, and 11 applications were received in May 2020. In FY21, the BPU awarded incentives to eight (8) projects. One project subsequently withdrew from the program. After Phase II is complete, applicants will decide whether to move forward with Phase III, which will encompass the construction and implementation of the TC DER microgrid projects. The design work has proceeded to assist towns to advance to Phase III. The BPU applied for and received a grant of approximately \$300,000 from the U.S. Department of Energy to conduct a study regarding financing microgrids.

Storage

In FY19, the Board retained Rutgers University to conduct an analysis of energy storage ("ES") in New Jersey pursuant to the CEA. The contract for the requested analysis commenced on November 1, 2018, and the Board accepted the final report at the June 12, 2019 Board meeting.

As part of Phase One of the ES approach, a solar+storage program was included in the Solar Successor Program Straw Proposal released for public comment in FY21. The first CSI solicitation, which occurred in January 2023, included solar+storage as one of the five tranches. Phase Two of the energy storage program was launched in September 2022 with the issue of a straw proposal for the New Jersey Storage Incentive Program ("NJ SIP"). Several stakeholder meetings were held and over 60 written comments received. Staff is currently reviewing the comments and determining the appropriate next steps towards finalizing the NJ SIP.

Grid Modernization

To support the integration of distributed energy resources into the electric transmission and distribution system on New Jersey, in FY22-FY23 the Board initiated a grid modernization proceeding with an initial focus on reforming New Jersey's interconnection process. A consultant was retained to conduct a study and to organize several stakeholder meetings. A final report was accepted by the Board in FY23 that contained nine (9) recommendations for improving the state's interconnection rules and processes. Draft rule change language was issued for public comment to implement four (4) of the recommendations and further

stakeholder engagement is planned prior to implementation of the remaining recommendations.

ELECTRIC VEHICLES

On January 17, 2020, the Governor signed into law L. 2019, c. 362 (N.J.S.A. 48:25-1 et seq.) (“the Electric Vehicle Act” or “EV Law”), which established the State’s goals for the use of plug-in EVs and the development of supporting plug-in EV charging infrastructure.⁴ In particular, the Act authorized the Board to adopt policies and programs to accomplish the State’s goals and authorized the use of SBC funds to effectuate those policies and programs, which include:

1. There shall be at least 330,000 registered light-duty, plug-in electric vehicles in New Jersey by December 31, 2025, and at least 2 million electric vehicles registered in New Jersey by December 31, 2035.
2. At least 85% of all new light-duty vehicles sold or leased in New Jersey shall be plug-in electric vehicles by December 31, 2040.
3. At least 25% of State-owned non-emergency light duty vehicles shall be plug-in electric vehicles by December 31, 2025.
4. 100% of State-owned non-emergency light-duty vehicles shall be plug-in electric vehicles by December 31, 2035 and thereafter.
5. At least 1,000 Level Two chargers shall be available for public use across the state by December 31, 2025.
6. The DEP, in consultation with the Board, shall establish goals for vehicle electrification and infrastructure development for medium and heavy duty vehicles by December 31, 2020.

In FY21-FY23, NJCEP continued to advance those goals in a variety of different ways. The Board approved four EDC petitions to launch light-duty EV public charging, and Staff is working with utility staff to ensure the successful implementation of those programs. Staff has also begun the process for seeking stakeholder input on the subject of Medium and Heavy Duty (“MHD”) EV charging and plans to provide multiple opportunities for input on MHD investment and on mechanisms for rate recovery and rate setting for MHD EV charging.

The Electric Vehicle Act also created the Charge Up New Jersey Program (“CUNJ”) within the NJCEP to encourage the purchase or lease of new light-duty plug-in electric vehicles in the State and assist New Jersey residents in making the switch to driving electric vehicles by offering a financial incentive directly linked to a vehicle’s EPA-rated all-electric range. The BPU intends to facilitate the achievement of the State’s EV goals and implement an incentive program which moves the State forward on transportation electrification, while decreasing greenhouse gas emissions. Staff launched Phase 1 of the program, the post-purchase incentive, in May 2020. In the first year of the program, which closed in FY21, CUNJ provided over 7,000 vehicles with over \$36 million in incentives. Staff launched Phase 2, the point-of-

⁴ N.J.S.A. 48:25-3 to -11.

sale incentive, at the beginning of FY22 on July 5, 2021; CUNJ provided over 5,500 vehicles with over \$21.4 million in incentives, and in FY23, over 12,000 vehicles are anticipated to receive over \$37 million in funding. Phase 3, which includes an incentive for residential chargers, was launched on July 25, 2022 and in its first year has provided nearly 2,000 chargers with over \$475,000 in funding.

The EV law also established goals to encourage the State-owned non-emergency light-duty vehicles EV adoption. The law calls for at least 25 percent of the fleet to be plug-in electric vehicles by December 31, 2025, and 100 percent by December 31, 2035. In order to achieve those goals, after a successful pilot program utilizing the United States Department of Energy (“USDOE”) funds in FY22, Staff launched the Clean Fleet Program, to assist in funding the increased up-front costs associated with the adoption of light-duty EVs for the State and municipal fleets.

Additionally, the EV law established goals for public chargers, as well as chargers located at Multi-Unit Dwellings (“MUDs”) and hotels. In FY22, the Board utilized an appropriation from the State’s General Fund to create programs to fund chargers at MUDs, tourism locations, and hotels. The Board’s EV Tourism Program was designed to encourage the building of more corridor and community chargers throughout New Jersey, reducing range anxiety for our residents, and encouraging EV driving tourists to choose New Jersey as their tourism destination. In FY23, the EV Tourism, Clean Fleet, and MUD programs continued and have provided significant funding to hundreds of additional chargers. In FY24, Staff proposes to continue the EV Tourism, Clean Fleet and MUD Programs, as well as adding an E-Mobility Pilot Programs.

STATE ENERGY SERVICES

The State Facilities Initiative (“SFI”) allows the State to lead by example by identifying and implementing EE projects at governmental and quasi-governmental mandated agencies and facilities. The goal is to implement energy reduction, energy savings, and EE projects with the objective of producing energy and cost savings. The Energy Capital Committee (“ECC”), chaired by BPU’s Division of State Energy Services (“SES”), consists of members from the Department of Treasury, including the Office of Management and Budget (“OMB”), Fiscal Administration and the Division of Property Management and Construction (“DPMC”), along with the BPU’s SES and fiscal division. The ECC coordinates and recommends approval of projects based on evaluation of capital costs and anticipated energy savings. SES works with OMB to review energy related capital requests. The SFI funds are allocated for and spent on projects identified by the SES and the DPMC.

The Board previously entered into two MOUs with DPMC to implement projects, approved by the Board on February 22, 2017⁵ and on November 13, 2019⁶. The 2019 MOU also established roles and responsibilities of the parties, as well as governing SFI funding allocation and spending. The Board has the ability to further allocate funds and/or assign projects funded by the Board to the SFI. In addition, the Board entered into a separate MOU with NJ Transit on February 17, 2021 to upgrade transit garages.⁷

SFI projects may focus on: (a) improvements, upgrades, and replacements of air handling and movement systems; (b) lighting and equipment upgrades and replacements; (c) boiler, chiller, and HVAC replacements; (d) lighting and building controls; (e) RE and EE systems at State facilities; and (f) injection of funding for State facility projects outside of the ECC domain that have an EE or RE component but are stalled due to lack of funding.

OUTREACH AND EDUCATION

In FY24, outreach and education will continue to play a key role in driving energy savings by educating all customer markets on the benefits and cost savings associated with energy reduction plans.

The BPU, led by the Chief of Staff's Office and the Division of Clean Energy ("DCE"), in partnership with Rutgers University, planned, coordinated, and held the highly successful 2022 Clean Energy Conference: Achieving Our Clean Energy Future. On October 3-4, 2022, at Harrah's in Atlantic City, over 720 registrants attended the conference. Among the speakers were Governor Phil Murphy; Federal Energy Regulator Commissioner, Willie Phillips; Princeton University's Jessie Jenkins; EDA CEO, Tim Sullivan; DEP Commissioner, Shawn LaTourette; Governor's Office on Climate Action and the Green Economy's Jane Cohen; BPU Commissioners Mary-Anna Holden, Bob Gordon, and Zenon Christodoulou; as well as over 25 other Staff, industry, state, and policy experts. This was the first Clean Energy Conference in a decade. The conference improved the visibility and exposure of the NJCEP and advanced the State's clean energy goals by helping to educate the public about the benefits derived from the NJCEP and the opportunities available through the program, thereby, increasing program participation. The conference delivered a platform that informed industry, nonprofit, and other public stakeholders about progress made on a number of clean energy topics and program areas, as well as upcoming changes and enhancements to New Jersey's clean energy initiatives. Thus, it increased New Jersey's national recognition as a leader in clean energy.

⁵ In re a Memorandum of Understanding between the New Jersey Division of Property Management and Construction and the New Jersey Board of Public Utilities, BPU Docket No. Q017010075, Order Dated February 22, 2017.

⁶ In re the Memorandum of Understanding Between the New Jersey Division of Property Management and Construction, Department of Treasury and the New Jersey Board of Public Utilities Regarding the State Facilities Initiatives Program Budget, BPU Docket No. Q019101423, Order Dated November 13, 2019 ("2019 MOU").

⁷ In re the Memorandum of Understanding Between the New Jersey Transit Corporation and the New Jersey Board of Public Utilities Regarding the Use of Funds Generated by SBC to Support the Development of Infrastructure Related to Battery Electric Buses, BPU Docket No. E021020265, Order Dated February 17, 2021.

The BPU is still in the process of determining whether a conference will be held in 2023 and will provide more details once final decisions are made.

The DCE anticipates improving the visibility and exposure of NJCEP and advancing the State's clean energy goals through a variety of educational efforts, including outreach through its program administrator as well as strategic partnerships with academic and non-profit partners, such as the New Jersey Institute of Technology and Sustainable Jersey.

EVALUATION

Evaluation and related research provide crucial insights into and analysis of clean energy markets and programs. The BPU is the lead agency tasked with the development and implementation of the EMP and NJCEP. As such, the BPU is required to track and report on progress in meeting the EMP goals, as well as to evaluate current and proposed utility and NJCEP programs in terms of their achievement of energy savings, rate impact, and costs versus benefits of specific programs operated through ratepayer funds. The BPU is also required to establish baselines related to EE, RE generating sources, and emerging technologies and to evaluate the market potential for current and emerging clean energy technologies.

Per the CEA, the Board established an Evaluation, Measurement, and Verification ("EM&V") Working Group in FY22 to develop the evaluation, measurement, and verification process for EE and peak demand reduction programs. As required by the Board on June 10, 2020, Staff procured a statewide evaluator to manage the working group. Through the EM&V Working Group, the statewide evaluator, Staff, Rate Counsel, and utility representatives prioritized and designed evaluation studies to evaluate both utility and NJCEP EE programs.

In FY24, Rutgers University's Center for Green Building will continue to support the BPU's DCE by performing and managing several program evaluations and studies in support of the EM&V Working Group, as well as by performing cost-benefit analyses of NJCEP programs and other related research activities.

An independent statewide evaluation team, contracted in FY23 for three years, will conduct additional research and evaluation studies in FY24, including those with statewide applicability.

Additionally, New Jersey's interconnection rules and processes require updating in order to achieve 100% clean energy by 2050. In FY22, Staff engaged a contractor to assist with updating New Jersey's interconnection rules so that they reflect national best practices and better enable the State to achieve its clean energy goals. Necessary updates to the State's interconnection rules could include but are not limited to: updates to the interconnection process, modernization of utility processes for studying interconnection requests, updates to technical interconnection study standards, updates necessary to coordinate interconnection requests with the regional transmission system, incorporation of updated

Institute of Electrical and Electronics Engineers or other standards, and other changes that will facilitate New Jersey meeting its ambitious clean energy targets. To date, three stakeholder meetings have been held regarding the interconnection process. The consultant’s final report was accepted by the Board in November 2022, with the next steps being implementation of rule changes to update New Jersey’s interconnection process.

Funding in FY24 is requested to continue the grid modernization proceeding, conduct a study of the potential to use renewable natural gas and/or green hydrogen as a means to reduce greenhouse gas emissions, and for additional new clean energy technology initiatives that may arise.

SBC COLLECTION SCHEDULE

For FY24, the allocation of the funding to utilities is based on the statewide Universal Service Fund proceeding that forecasts electric and natural gas operating jurisdictional revenues and normalized monthly sales, which are provided below.

Proposed Allocation to Electric and Natural Gas Ratepayers

	2021-22 Estimated Retail Revenues (000)*	% of Total Revenues
Electric	\$7,211,169	67.53%
Natural Gas	\$3,467,698	32.47%
Total	\$10,678,867	100.00%

Year	Total Funding Level	Electric	Natural Gas
Allocation %		67.53%	32.47%
FY24	\$344,665,000	\$232,743,564	\$111,921,436

* Retail revenues from PSE&G USF filing Attachment A dated June 27, 2022

Projected Sales Volumes														
Estimates of Normalized Jurisdictional Sales														
Units in (000s)														
	2022	2022	2022	2022	2022	2022	2023	2023	2023	2023	2023	2023	Total	
	July	August	September	October	November	December	January	February	March	April	May	June		
Gas Therms*														
NJNG	20,579	20,076	20,355	32,448	67,115	109,652	138,549	115,251	91,843	48,444	27,464	20,868	712,643	16%
SJG	19,351	17,670	19,687	21,261	36,807	62,526	91,594	86,142	78,969	51,975	29,842	22,075	538,000	12%
PSE&G	74,831	67,479	74,624	102,845	224,650	379,572	491,652	482,478	401,148	259,465	140,280	101,537	2,800,561	61%
ETG	19,495	18,861	19,265	21,524	37,645	64,397	78,690	80,477	66,763	51,401	31,472	22,189	512,179	11%
Total	134,256	124,086	133,931	178,078	366,317	616,148	800,485	764,347	638,723	411,286	229,058	166,669	4,563,383	100%
Electric MWH														
PSE&G	3,941,267	4,015,584	3,651,329	2,927,996	2,752,654	3,228,944	3,499,311	3,291,452	3,104,721	2,855,768	2,824,968	3,286,134	39,380,128	57%
JCP&L	1,978,537	2,106,711	1,889,754	1,481,156	1,389,842	1,533,320	1,865,601	1,815,308	1,519,980	1,414,697	1,343,741	1,562,260	19,500,907	28%
ACE	898,830	969,074	855,115	701,323	627,821	674,944	710,856	685,067	655,623	549,412	561,659	702,069	8,591,792	12%
RECO	156,291	156,729	144,919	115,827	102,730	114,181	127,908	111,460	108,601	103,958	98,802	122,754	1,464,160	2%
Total	6,974,925	7,248,097	6,541,117	5,226,302	4,873,047	5,551,389	6,003,676	5,703,287	5,388,926	4,923,835	4,829,170	5,673,217	68,936,987	100%

*Gas sales exclude wholesale therms
source: 6/27/22 PSE&G USF filing Attachment A

Staff utilized the revenue and sales projection from the tables above to develop the proposed monthly utility payments. The table on the next page sets out the proposed monthly payments to the Clean Energy Trust Fund due from each utility. This fund accounts for revenues collected from the SBC on monthly utility bills. Funds generated from this charge are used to support clean energy initiatives.

Monthly Utility Funding Levels

FY24	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
PS-Electric	\$13,306,421.01	\$13,557,327.68	\$12,327,536.85	\$9,885,436.47	\$9,293,451.52	\$10,901,489.67	\$11,814,297.51	\$11,112,528.54	\$10,482,093.58	\$9,641,583.01	\$9,537,597.09	\$11,094,572.90	\$132,954,335.83
JCP&L	\$6,679,893.85	\$7,112,632.13	\$6,380,146.60	\$5,000,646.87	\$4,692,354.51	\$5,176,761.84	\$5,623,366.09	\$5,453,567.95	\$5,131,723.62	\$4,776,269.43	\$4,536,709.31	\$5,274,468.44	\$65,838,540.64
ACE	\$3,034,609.18	\$3,271,765.15	\$2,887,020.91	\$2,367,792.09	\$2,119,635.52	\$2,278,731.46	\$2,399,976.96	\$2,312,907.25	\$2,213,500.56	\$1,854,912.44	\$1,896,259.41	\$2,370,311.13	\$29,007,422.06
RECO	\$527,666.30	\$529,145.06	\$489,272.39	\$391,052.61	\$346,834.81	\$385,495.42	\$431,840.22	\$376,308.84	\$366,656.35	\$350,980.75	\$333,573.18	\$414,439.40	\$4,943,265.33
NJN	\$504,717.77	\$492,378.24	\$499,216.75	\$795,829.61	\$1,646,054.21	\$2,689,327.13	\$3,398,060.03	\$2,826,635.38	\$2,252,527.54	\$1,188,136.95	\$673,583.59	\$511,806.53	\$17,478,273.73
SJG	\$474,600.96	\$433,367.48	\$482,844.25	\$521,434.86	\$905,189.81	\$1,533,520.65	\$2,246,441.69	\$2,112,706.52	\$1,936,801.87	\$1,274,743.85	\$731,894.61	\$541,420.77	\$13,194,967.32
PS-Gas	\$1,835,298.97	\$1,654,991.74	\$1,830,238.74	\$2,522,373.12	\$5,509,757.12	\$9,309,376.70	\$12,058,235.50	\$11,833,240.31	\$9,838,553.31	\$6,363,641.61	\$3,440,502.43	\$2,490,293.83	\$68,686,503.38
ETG	\$478,133.97	\$462,584.50	\$472,493.00	\$527,897.18	\$923,280.50	\$1,579,399.51	\$1,929,949.34	\$1,973,777.26	\$1,637,427.98	\$1,260,659.88	\$771,881.63	\$544,206.96	\$12,561,691.71
Total	\$26,841,342.01	\$27,514,191.98	\$25,368,769.49	\$22,012,462.81	\$25,436,558.00	\$33,854,102.38	\$39,902,167.34	\$38,001,672.05	\$33,859,284.81	\$26,710,927.92	\$21,922,001.25	\$23,241,519.96	\$344,665,000.00

CONCLUSION

In February 2023, Governor Murphy's EO315⁸ directed the State to achieve 100% clean energy by 2035. Staff's FY24 CRA straw proposal is intended to advance the State toward that goal and to recognize the value of energy efficiency, renewable energy, and distributed energy resources as foundational energy resources that, when delivered cost-effectively, reduce the cost of energy for all ratepayers while providing additional benefits. These benefits include the health benefits associated with improved air quality, lower environmental compliance costs, increased grid reliability, as well as economic development opportunities in the form of jobs and a more competitive business environment. This proposal recommends that the State continue to make the investments necessary to keep New Jersey on the path toward achieving the Governor's clean energy goals.

⁸ Executive Order No. 315.